

### **OSI Systems Announces First Quarter Operating Results**

#### October 28, 2004: Hawthorne, California

- -- Company exceeds its earnings guidance on \$87.6 million in revenues
- -- Security Group revenues grow 26% over first quarter of fiscal 2004
- -- Healthcare Group reports second consecutive profitable quarter

OSI Systems, Inc. (Nasdaq:OSIS) today announced its revenues and earnings for the first quarter of fiscal 2005.

The company reported revenues of \$87.6 million for the first quarter of fiscal 2005, an increase of 127% from the \$38.6 million reported for the first quarter of fiscal 2004. Net income for the first quarter of fiscal 2005 was \$1.3 million compared to \$1.3 million for the first quarter of fiscal 2004.

Diluted earnings per share for the first quarter of fiscal 2005 was \$0.08 on 16.6 million shares compared to \$0.09 on 15.0 million shares for the first quarter of fiscal 2004. Diluted earnings per share for the first quarter of fiscal 2005 include the following Spacelabs-related acquisition charges:

- -- \$0.023 per diluted share after-tax charge for retention bonuses for key Spacelabs personnel that were funded by GE Medical at the time of acquisition. The retention bonuses vest over a two-year period ending October 2005.
- -- \$0.015 per diluted share after-tax charge for the amortization of intangible and fixed assets recorded in connection with the Spacelabs acquisition. Final resolution of the purchase price could significantly reduce these intangible and fixed assets with a corresponding reduction or elimination of the related amortization. The company expects that the final resolution will decrease the purchase price by an amount between \$7.8 and \$25.9 million.

Excluding these charges, non-GAAP earnings per diluted share is \$0.12.

OSI Chairman and CEO Deepak Chopra said, "We are pleased with the performance of all three of our groups, especially our Security Group. The Security Group achieved 26% revenue growth and operating income growth of 6% while significantly increasing R&D investment compared to first quarter of fiscal 2004. Additionally, our Healthcare Group has been profitable for two consecutive quarters."

For the second quarter of fiscal 2005, the company announces revenue guidance of \$97 to \$99 million, with diluted EPS of \$0.15 to \$0.17 after Spacelabs-related amortization and retention expenses of approximately \$0.04 per share. Excluding these charges, the non-GAAP diluted EPS guidance is \$0.19 to \$0.21 per share. The company maintains its full year revenue guidance of \$392 million.

#### Security Group

Financial Performance: The Security Group reported revenue of \$29.9 million for the first fiscal quarter of fiscal 2005, an increase of 26% from \$23.8 million for the first quarter of fiscal 2004. Income from operations was \$2.4 million, compared to \$2.2 million for the first quarter of fiscal 2004.

#### **Business Highlights:**

- -- The increase in Security Group revenue was attributable to increased domestic and international sales of both conventional and large cargo inspection systems.
- -- Increased R&D investment significantly compared to first quarter of fiscal 2004.
- -- Security Group backlog up 45% sequentially quarter on quarter from the fourth quarter of fiscal 2004.

-- ARACOR installed the first 'mobile' Eagle X-ray cargo inspection system at the Port of Savannah, GA.

#### Healthcare Group

Financial Performance: The Healthcare Group reported revenue of \$42.8 million for the first quarter of fiscal 2005, compared to \$3.3 million for the first quarter of fiscal 2004. Income from operations for the first quarter of fiscal 2005 was \$1.1 million before Spacelabs-related amortization and retention expenses of \$0.9 million. This compares to a loss of \$0.3 million for the first quarter of fiscal 2004. The increase in the Healthcare Group revenue and profit is mainly attributable to Spacelabs.

#### **Business Highlights:**

- -- Promotion of Dave Tilley from COO to President of Spacelabs.
- -- Successful launch of the new Ultraview SL product line of medical monitors and Intesys Clinical Suite (ICS), a suite of software applications that enables enterprise-wide access to patient data.
- -- Formed an alliance with CCSI Inc. enabling Spacelabs to promote the OBix obstetrical data management system.

Optoelectronics & Manufacturing Group

Financial Performance: The Optoelectronics & Manufacturing Group reported external revenue of \$14.9 million for the first quarter of fiscal 2005, an increase of 29%, compared to \$11.6 million for the first quarter of fiscal 2004. Income from operations for the first quarter of fiscal 2005 was \$1.7 million, compared to \$1.3 million for the first quarter of fiscal year 2004.

In addition to external revenue, the Optoelectronics & Manufacturing Group had inter-company sales of \$4.3 million in the first quarter of fiscal 2005, compared to \$2.7 million for the first quarter of fiscal 2004. These inter-company revenues are eliminated in the consolidation.

#### **Business Highlights:**

- -- Optoelectronics & Manufacturing Group continues to make progress integrating Spacelabs' outsourced manufacturing.
- -- Strong performance in other Optoelectronic & Manufacturing businesses compensates for continued weakness in the company's defense optoelectronic businesses.

OSI Systems, Inc. will webcast the live earnings call over the Internet at 2:30 p.m. PT, today. To listen, please log on <a href="https://www.fulldisclosure.com">www.fulldisclosure.com</a> and follow the link that will be posted on the front page. A replay of the webcast will be available shortly after the presentation and will be archived on <a href="https://www.fulldisclosure.com">www.fulldisclosure.com</a>. A telephonic replay of the call will also be available from 5:30 p.m. Pacific Time on October 28 until 5:30 p.m. Pacific Time on October 30. The replay may be accessed by calling 800-633-8284 and entering the conference call identification number 21211465.

#### About OSI Systems, Inc.

OSI Systems, Inc. is a Hawthorne, California based diversified global developer, manufacturer and seller of security and inspection systems, medical monitoring and imaging products, and optoelectronic devices and value added subsystems, as well as engineering and manufacturing services. The company has more than 30 years of experience in electronics engineering and manufacturing and maintains offices and production facilities located in more than a dozen countries. The company implements a strategy of expansion by leveraging its electronics and contract manufacturing capabilities into selective end-product markets through organic growth and acquisitions. For more information on OSI Systems, Inc. or any of its subsidiary companies, visit <a href="https://www.osi-systems.com">www.osi-systems.com</a>.

This press release contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as

amended, and Section 21E of the Securities Exchange Act of 1934, as amended. Such statements include information regarding our expectations, goals or intentions about the future, including, but not limited to, statements regarding future revenues and earnings and a purchase price adjustment related to the Spacelabs acquisition. The actual results may differ materially from those described in or implied by any forward-looking statement. In particular, there can be no assurance that the company will achieve such revenues and earnings growth or that the purchase price adjustment related to the Spacelabs acquisition will remain in line with current expectations.. Other important factors are set forth in our Securities and Exchange Commission filings. All forward-looking statements speak only as of the date made, and we undertake no obligation to update these forward-looking statements.

Three months ended

OSI SYSTEMS, INC. AND SUBSIDIARIES
Consolidated Statements of Operations
(in thousands, except share and per share amounts)

	September 30,		
	2004	2003	
Revenues Cost of goods sold	53,854	\$38,645 26,079	
Gross profit	33,790	12,566	
Operating expenses: Selling, general and administrative Research and development Restructuring charges Management retention bonus	6,670 - 549	-	
Total operating expenses		10,619	
Income from operations Interest income Interest expense Impairment of equity investment	87 (54)	1,947 304 (81) (247)	
Income before provision for income taxes and minority interest Provision for income taxes	1,811	1,923	
Income before minority interest Minority interest	1,241	1,340 (57)	
Net income	\$1,310	\$1,283	
Earnings per share	·	\$0.09 =====	
Diluted earnings per share	\$0.08	\$0.09 ======	
Weighted average shares outstanding	16,237,593		
	=	=	

16,609,329 14,955,733

## Condensed Consolidated Balance Sheets (in thousands)

	September 30, 2004	•
Cash and cash equivalents Accounts receivable, net of allowance for	\$24,629	\$39,879
doubtful accounts	=	85,774
Inventory Other current assets	99,467 17,332	97,174 18,062
Total current assets Non current assets		240,889 90,912
Total		\$331,801
Current portion of long-term debt Other current liabilities	83,617	1,798 95,693
Total current liabilities	84,760	97,491
Long-term debt Other long term liabilities	_	32 6,727
Minority interest	0,808	69
Shareholders' equity	227,832	227,482
Total		\$331,801
	========	========

# OSI SYSTEMS, INC. AND SUBSIDIARIES Segment Information (in thousands)

#### Quarter ended September 30, 2004

	Security Group	Healthcare Group	Optoelectronics Group
Revenues:			
External	\$29,943	\$42,804	\$14,897
Intercompany	-	-	4,265
Total Revenues	\$29,943	\$42,804	\$19,162
	======	=======	==========
Operating Income	\$2,359	\$235	\$1,685
	=======	========	==========

Corporate Eliminations Total

Revenues:					
External	\$	-	\$	-	\$87,644
Intercompany	\$	-		(4,265)	-
Total Revenues	\$	-	\$ 	(4,265)	\$87,644
Operating Income	\$(2,	364)		\$(137)	\$1,778
	=====	====	=====	======	=======

Quarter ended September 30, 2003

	Security Group	Healthcare Group	Optoelectronics Group
Revenues:			
External	\$23,757	\$3,331	\$11,557
Intercompany	_	_	2,657
_			
Total Revenues	\$23,757	\$3,331	\$14,214
	======	=======	=======================================
Operating Income	\$2,230	\$(338)	\$1,343
	=======	========	==========

Quarter ended September 30, 2003

	Corporate Eliminations			Total	
	-				
Revenues:					
External	\$	_	\$	_	\$38,645
Intercompany	_	-		(2,657)	-
Total Revenues	\$	-		\$(2,657)	\$38,645
	=	======	===	======	======
Operating Income		\$(1,509)		\$221	\$1,947
	=	=======	===	=======	======

Reconciliation of Non-GAAP Financial Measures in Accordance with SEC Regulation  $\ensuremath{\mathtt{G}}$ 

OSI Systems reports financial results in accordance with U.S. GAAP, and herein provides some non-GAAP measures. These non-GAAP measures are not in accordance with, nor are they a substitute for, GAAP measures. These non-GAAP measures are intended to supplement the Company's presentation of its financial results that are prepared in accordance with GAAP.

OSI Systems uses the non-GAAP measures presented to evaluate and manage the Company's operations internally. OSI Systems is also providing this information to assist investors in performing financial analysis.

The reconciliation set forth below is provided in accordance with Regulation G and S-K and reconciles the non-GAAP financial measures with the most directly comparable GAAP financial measures.

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Am	ounts after Tax	Per share amounts
GAAP NET INCOME Add:	\$1,310	\$ 0.08
Spacelabs Management retention bonuses	379	0.023
Amortization of Spacelabs related Intangible and Fixed Assets	244	0.015
ADJUSTED NON-GAAP NET INCOME	\$1,933	\$ 0.12

Per share amounts are calculated using the weighted average shares outstanding (assuming dilution) of 16,609,329.