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OSI Systems Expands Distribution Channel in U.S. for Healthcare Products with Distribution Agreement with Three Manufacturers Representative Organizations

HAWTHORNE, Calif., Nov 02, 2009 (BUSINESS WIRE) -- OSI Systems, Inc. (NASDAQ: OSIS), a vertically-integrated provider of specialized electronic products for critical applications, announced that its Healthcare Division, Spacelabs Healthcare, has expanded its sales coverage in the United States by contracting with three Manufacturer's Representative organizations to enhance the Company's ability to serve clinicians and healthcare facilities more effectively with Spacelabs' broad portfolio of patient monitors, telemetry, connectivity solutions, anesthesia systems, diagnostic cardiology products, clinician training and award-winning service.

The three companies that have joined Spacelabs are RMS Supplies and Equipment (Minneapolis, MN), CF Medical, Inc. (Danvers, MA) and Reliance Medical Systems (The Woodlands, TX). Spacelabs found a good match in the experience and customer focus of these Manufacturer's Representatives. The Spacelabs Direct and Manufacturer's Representative channels will work together in some states and divide other states based on geography, product mix and customer relationships. The Manufacturer's Representative companies joining Spacelabs recently departed the Phillips Healthcare Indirect Channel.

OSI Systems Chairman and CEO, Deepak Chopra, stated, "We are excited to expand our channel options within the U.S. market. We will look to leverage off the experience and knowledge of these three companies as we continue to grow our market presence within the U.S. healthcare market."

About OSI Systems, Inc.

OSI Systems, Inc. is a vertically integrated designer and manufacturer of specialized electronic systems and components for critical applications in the homeland security, healthcare, defense and aerospace industries. We combine more than 30 years of electronics engineering and manufacturing experience with offices and production facilities in more than a dozen countries to implement a strategy of expansion into selective end product markets. For more information on OSI Systems, Inc. or any of its subsidiary companies, visit www.osi-systems.com. News Filter: OSIS-G

This press release contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. Such statements include information regarding the company's expectations, goals or intentions about the future, including the Company's distribution agreement with three Manufacturers Representatives in the U.S. for a broad range of monitoring solutions. The actual results may differ materially from those described in or implied by any forward-looking statement. In particular, the timing, and delivery of the inspection systems may not ultimately remain in line with the company's current expectations. Other important factors are set forth in the Securities and Exchange Commission filings of OSI Systems, Inc. All forward-looking statements speak only as of the date made, and the company undertakes no obligation to update these forward-looking statements.

SOURCE: OSI Systems, Inc.

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