## **UNITED STATES** SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

FORM 8-K	

#### **CURRENT REPORT**

#### PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE ACT OF 1934

DATE OF REPORT (DATE OF EARLIEST EVENT REPORTED): January 28, 2021

### OSI SYSTEMS, INC.

(EXACT NAME OF REGISTRANT AS SPECIFIED IN ITS CHARTER)

**Delaware** (STATE OR OTHER JURISDICTION OF INCORPORATION)

000-23125 (COMMISSION FILE NUMBER)

33-0238801 (IRS EMPLOYER IDENTIFICATION NO.)

12525 CHADRON AVENUE **HAWTHORNE, CA 90250** (ADDRESS OF PRINCIPAL EXECUTIVE OFFICES) (ZIP CODE)

(310) 978-0516 (REGISTRANT'S TELEPHONE NUMBER, INCLUDING AREA CODE)

N/A
(EODMED NAME OD EODMED ADDRESS, IE CHANCED SINCE LAST DEPORT)

	(FORMER NAME	OR FORMER ADDRESS, IF CHANGED SINCE I	AST REPORT.)										
	ck the appropriate box below if the Form 8-K fility owing provisions:	ng is intended to simultaneously satisfy the filing obl	igation of the registrant under any of the										
	Written communications pursuant to Rule 425	under the Securities Act (17 CFR 230.425)											
	Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)												
	Pre-commencement communications pursuant	to Rule 14d-2(b) under the Exchange Act (17 CFR 2	40.14d-2(b))										
	Pre-commencement communications pursuant	to Rule 13e-4(c) under the Exchange Act (17 CFR 24	40.13e-4(c))										
Secı	urities registered pursuant to Section 12(b) of the	Act:											
	Title of each class	Trading Symbol(s)	Name of each exchange on which registered										
	Common Stock, \$0.001 par value	OSIS	The Nasdaq Global Select Market										
	cate by check mark whether the registrant is an enter) or Rule 12b-2 of the Securities Exchange Ac	merging growth company as defined in Rule 405 of the tof 1934 (§240.12b-2 of this chapter).	he Securities Act of 1933 (§230.405 of this										

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new

or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.  $\Box$ 

#### Item 2.02 Results of Operations and Financial Condition.

On January 28, 2021, we issued a press release announcing our financial results for the quarter ended December 31, 2020. A copy of the press release is attached hereto as Exhibit 99.1 and incorporated herein by this reference.

We are furnishing the information contained in this Item 2.02 (including Exhibit 99.1). It shall not be deemed to be "filed" for any purpose, including for the purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to the liabilities of that section, nor shall it be deemed to be incorporated by reference in any filing under the Securities Act of 1933, as amended, or the Securities Exchange Act of 1934, as amended, regardless of any general incorporation language in such filing.

#### Item 9.01 Financial Statements and Exhibits.

(d) Exhibits

Exhibit 99.1: Press Release of OSI Systems, Inc., dated January 28, 2021.

Exhibit 104: Cover Page Interactive Data File (embedded within the Inline XBRL document)

#### EXHIBIT INDEX

Exhibit <u>Number</u>	Description
<u>99.1</u>	Press Release of OSI Systems, Inc. dated January 28, 2021.
104	Cover Page Interactive Data File (embedded within the Inline XBRL document)

#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

OSI SYSTEMS, INC.

Date: January 28, 2021

By: /s/ Alan Edrick

Alan Edrick

Executive Vice President and Chief Financial Officer

#### **OSI Systems Reports Fiscal 2021 Second Quarter Financial Results**

- Q2 Revenues of \$276 Million
- Q2 Earnings Per Diluted Share
  - o GAAP EPS of \$1.10
  - Record Non-GAAP EPS of \$1.35
- Backlog of \$1.0 Billion as of December 31, 2020 (20% increase from June 30, 2020)
- Company Raises Fiscal 2021 Guidance

HAWTHORNE, Calif.--(BUSINESS WIRE)--January 28, 2021--OSI Systems, Inc. (the "Company" or "OSI Systems") (NASDAQ: OSIS) today announced financial results for the three and six months ended December 31, 2020.

Deepak Chopra, OSI Systems' Chairman and Chief Executive Officer, stated, "We are pleased with our second quarter performance as we delivered record adjusted earnings despite the continued impact of the COVID-19 pandemic. With a healthy backlog and robust pipeline of opportunities, we believe we are well positioned as we enter the second half of fiscal 2021."

For the second quarter of fiscal 2021, the Company reported revenues of \$276.0 million compared to \$305.3 million reported for the second quarter of fiscal 2020. Net income for the second quarter of fiscal 2021 was \$20.0 million, or \$1.10 per diluted share, compared to net income of \$21.0 million, or \$1.12 per diluted share, for the second quarter of fiscal 2020. Non-GAAP net income for the second quarter of fiscal 2021 was \$24.6 million, or \$1.35 per diluted share, compared to non-GAAP net income for the fiscal 2020 second quarter of \$23.8 million, or \$1.27 per diluted share.

For the six months ended December 31, 2020, revenues were \$530.9 million compared to \$596.2 million in the same period a year ago. Net income for the six months ended December 31, 2020 was \$29.4 million, or \$1.61 per diluted share, compared with \$41.7 million, or \$2.22 per diluted share, for the same period a year ago. Non-GAAP net income for the six months ended December 31, 2020 was \$44.1 million, or \$2.41 per diluted share, compared with non-GAAP net income of \$41.0 million, or \$2.18 per diluted share, for the comparable prior-year period.

During the quarter ended December 31, 2020, the Company's book-to-bill ratio was 1.1. As of December 31, 2020, the Company's backlog was \$1,031 million compared to \$861 million as of June 30, 2020. Operating cash flow during the quarter ended December 31, 2020 was \$35.6 million, and capital expenditures were \$4.7 million.

Mr. Chopra commented, "As expected, the Security division reported a reduction in year-over-year revenues as we continue to be impacted by the pandemic. However, with strong operational performance, we maintained our adjusted operating margin. We have captured multiple recent awards as we continue to exhibit our leadership in the global marketplace."

Mr. Chopra continued, "Our Optoelectronics and Manufacturing division again delivered outstanding results with record second quarter sales and operating income. We continue to see strong global demand, and, with record Opto backlog, we expect the division to deliver strong results for the remainder of fiscal 2021."

Mr. Chopra concluded, "We continued building on our positive momentum in the Healthcare division resulting in a 31% increase in second quarter year-over-year revenue and noteworthy operating income growth. This marks the fourth consecutive quarter of significant adjusted operating margin expansion in the division. Our Healthcare backlog is solid, and we will continue to focus on enhancing our core products and developing new products."

#### Fiscal Year 2021 Outlook

	<b>Current Updated Guidance</b>	Previous Guidance				
Revenues	\$1.110 billion - \$1.145 billion	\$1.100 billion - \$1.142 billion				
Non-GAAP Diluted Earnings Per Share	\$5.00 - \$5.35	\$4.65 - \$5.10				

For fiscal year 2021, the Company is raising its revenue guidance to a range of \$1.110 billion to \$1.145 billion and is raising its non-GAAP diluted earnings per share guidance to \$5.00 to \$5.35. Actual revenues and non-GAAP diluted earnings per share for fiscal 2021 could vary from this guidance due to factors discussed under "Forward-Looking Statements" or other factors.

The Company's fiscal 2021 diluted earnings per share guidance is provided on a non-GAAP basis only. The Company does not provide a reconciliation of guidance for non-GAAP diluted EPS to GAAP diluted EPS (the most directly comparable GAAP measure) on a forward-looking basis because the Company is unable to provide a meaningful or accurate compilation of reconciling items and certain information is not available. This is due to the inherent difficulty and complexity in accurately forecasting the timing and amounts of various items included in the calculation of GAAP diluted EPS but excluded in the calculation of non-GAAP diluted EPS, such as acquisition costs and other non-recurring items that have not yet occurred, are out of the Company's control, or cannot otherwise be reasonably predicted. For the same reasons, the Company is unable to address the significance of unavailable information which may be material and therefore could result in GAAP diluted EPS, the corresponding GAAP financial measure, being materially different from projected non-GAAP diluted EPS.

#### **Presentation of Non-GAAP Financial Measures**

This earnings release includes a presentation of non-GAAP net income, non-GAAP diluted earnings per share, non-GAAP operating income (loss) by segment and non-GAAP operating margin, all of which are non-GAAP financial measures. The presentation of these non-GAAP figures for the three and six months ended December 31, 2019 and 2020 is provided to allow for the comparison of the underlying performance of the Company, net of impairment, restructuring and other charges (including certain legal costs), amortization of intangible assets acquired through business acquisitions and non-cash interest expense primarily related to convertible debt, and their associated tax effects, and the impact of discrete income tax items. Although we exclude amortization of acquired intangible assets from our non-GAAP figures, we believe that it is important for investors to understand that revenue generated from such intangibles is included within revenue in determining non-GAAP financial measures of the Company. Management believes that these non-GAAP financial measures provide (i) enhanced insight into the ongoing operations of the Company, (ii) meaningful information regarding the Company's financial results (excluding amounts management does not view as reflective of ongoing operating results) for purposes of planning, forecasting, and assessing the performance of the Company's businesses, (iii) a meaningful comparison of financial results of the current period against results of past periods, and (iv) financial results that are generally more comparable to financial results of peer companies than are GAAP figures. Non-GAAP financial measures should not be assessed in isolation or as a substitute for measures of financial performance prepared in accordance with GAAP. These non-GAAP measures may not be the same as measures used by other companies due to possible differences in methods and in the items or events for which adjustments are made.

Reconciliations of GAAP to non-GAAP financial information are provided in the accompanying tables. The financial results calculated in accordance with GAAP and reconciliations from those financial results should be carefully evaluated.

#### **Conference Call Information**

The Company will host a conference call and simultaneous webcast beginning at 9:00am PT (12:00pm ET) today to discuss its results for the second quarter of fiscal 2021. To listen, please visit the Investor Relations section of the OSI Systems website, http://investors.osi-systems.com/index.cfm and follow the link that will be posted on the front page. A replay of the webcast will be available beginning shortly after the conclusion of the conference call until February 11, 2021. The replay can either be accessed through the Company's website, www.osi-systems.com, or by telephonic replay by calling 1-855-859-2056 and entering the conference call identification number 8287891 when prompted for the replay code.

#### **About OSI Systems**

OSI Systems is a vertically integrated designer and manufacturer of specialized electronic systems and components for critical applications in the homeland security, healthcare, defense and aerospace industries. The Company combines more than 40 years of electronics engineering and manufacturing experience with offices and production facilities in more than a dozen countries to implement a strategy of expansion into selective end-product markets. For more information on OSI Systems or its subsidiary companies, visit www.osi-systems.com. News Filter: OSIS-E

#### **Forward-Looking Statements**

This press release contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995, Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. Forward-looking statements relate to the Company's current expectations, beliefs, and projections concerning matters that are not historical facts. Forward-looking statements are not quarantees of future performance and involve uncertainties, risks, assumptions, and contingencies, many of which are outside the Company's control and which may cause actual results to differ materially from those described in or implied by any forward-looking statement. Forward-looking statements include, but are not limited to, information provided regarding expected revenues, earnings, growth, operational performance and impact of the COVID-19 pandemic in fiscal 2021. The Company could be exposed to a variety of negative consequences as a result of delays related to the award of domestic and international contracts; failure to secure the renewal of key customer contracts; delays in customer programs; delays in revenue recognition related to the timing of customer acceptance; unanticipated impacts of sequestration and other U.S. Government budget control provisions; changes in domestic and foreign government spending and budgetary, procurement and trade policies adverse to the Company's businesses; global economic uncertainty; impact on the Company's business related to or resulting from the COVID-19 pandemic such as material delays and cancellations of orders or deliveries thereon, supply chain disruptions, plant closures, or other adverse impacts on the Company's ability to execute business plans; unfavorable currency exchange rate fluctuations; effect of changes in tax legislation; market acceptance of the Company's new and existing technologies, products, and services; the Company's ability to win new business and convert orders received to sales within the fiscal year; enforcement actions in respect of any noncompliance with laws and regulations, including export control and environmental regulations and the matters that are the subject of some or all of the Company's investigations and compliance reviews; contract and regulatory compliance matters, and actions which, if brought, could result in judgments, settlements, fines, injunctions, debarment, or penalties; and other risks and uncertainties, including, but not limited to, those detailed herein and from time to time in the Company's Securities and Exchange Commission filings, which could have a material and adverse impact on the Company's business, financial condition, and results of operations. Many of the referenced risks could be amplified by the magnitude and duration of the COVID-19 pandemic. For additional information on these and other factors that could cause the Company's future results to differ materially from those in any forward-looking statements, see the section titled "Risk Factors" in the Company's most recently filed Annual Report on Form 10-K and other risks described therein and in documents subsequently filed by the Company from time to time with the Securities and Exchange Commission. Undue reliance should not be placed on forward-looking statements, which are based on currently available information and speak only as of the date on which they are made. The Company assumes no obligation to update any forward-looking statement made in this press release that becomes untrue because of subsequent events, new information, or otherwise, except to the extent it is required to do so under federal securities laws.

# OSI SYSTEMS, INC. AND SUBSIDIARIES UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (in thousands, except per share data)

	Three Mo Decen			Six Months End December 31,			
	2019		2020	2019	2020		
Revenue:							
Products	\$ 223,772	\$	208,367	\$433,533	\$391,114		
Services	81,570		67,642	162,661	139,803		
Total revenues	305,342		276,009	596,194	530,917		
Cost of goods sold:							
Products	148,709		139,893	295,051	264,734		
Services	45,860		34,035	91,159	68,351		
Total cost of goods sold	194,569		173,928	386,210	333,085		
Gross profit	110,773		102,081	209,984	197,832		
Operating expenses:							
Selling, general and administrative	63,902		56,101	126,079	114,718		
Research and development	14,881		13,784	29,127	25,866		
Restructuring and other charges (benefit), net	(929)		(162)	(3,028)	8,197		
Total operating expenses	77,854		69,723	152,178	148,781		
Income from operations	32,919		32,358	57,806	49,051		
Interest expense and other, net	(4,844)		(4,233)	(9,580)	(8,422)		
Income before income taxes	28,075		28,125	48,226	40,629		
Provision for income taxes	(7,089)		(8,087)	(6,497)	(11,247)		
Net income	\$ 20,986	\$	20,038	\$ 41,729	\$ 29,382		
Diluted earnings per share	\$ 1.12	\$	1.10	\$ 2.22	\$ 1.61		
Weighted average shares outstanding – diluted	18,682	_	18,196	18,783	18,266		

## UNAUDITED SEGMENT INFORMATION (in thousands)

		nths Ended iber 31,		ths Ended iber 31,	
	2019	2020	2019	2020	
Revenues – by Segment:					
Security division	\$ 202,437	\$ 145,236	\$391,401	\$280,011	
Healthcare division	41,992	54,895	82,200	106,398	
Optoelectronics and Manufacturing division (including intersegment revenues)	72,806	87,521	146,444	167,435	
Intersegment revenues eliminations	(11,893)	(11,643)	(23,851)	(22,927)	
Total	\$ 305,342	\$ 276,009	\$596,194	\$530,917	
Operating income (loss) – by Segment: Security division Healthcare division Optoelectronics and Manufacturing division Corporate	\$ 28,562 1,294 9,018 (6,080)	9,323 10,414	\$ 48,880 4,111 17,787 (13,417)	\$ 28,682 18,307 19,154 (16,817)	
Intersegment eliminations	125	206	445	(275)	
Total	\$ 32,919	\$ 32,358	\$ 57,806	\$ 49,051	

# OSI SYSTEMS, INC. AND SUBSIDIARIES UNAUDITED CONDENSED CONSOLIDATED BALANCE SHEETS (in thousands)

	Ju	ne 30, 2020	Decen	nber 31, 2020
Assets				
Cash and cash equivalents	\$	76,102	\$	72,575
Accounts receivable, net		269,840		263,071
Inventories		241,226		266,190
Other current assets		30,541		32,588
Total current assets		617,709		634,424
Property and equipment, net		127,936		127,875
Goodwill		310,627		318,287
Intangible assets, net		128,279		132,076
Other non-current assets		83,990		88,141
Total Assets	\$	1,268,541	\$	1,300,803
Liabilities and Stockholders' Equity				
Bank lines of credit	\$	59,000	\$	18,000
Current portion of long-term debt		926		947
Accounts payable and accrued expenses		154,487		162,595
Other current liabilities		115,688		151,851
Total current liabilities		330,101		333,393
Long-term debt		267,072		271,667
Other long-term liabilities		99,216		108,107
Total liabilities		696,389		713,167
Total stockholders' equity		572,152		587,636
Total Liabilities and Stockholders' Equity	\$	1,268,541	\$	1,300,803

# RECONCILIATION OF GAAP TO NON-GAAP NET INCOME AND EARNINGS PER SHARE

(in thousands, except earnings per share data)

	-	Three Mo	nths En	dec	l Decemb	er 31,		Six Mon	ths End	ed December 31,			
		2019	)	2020			2019				2020		
	Ne	t income EPS N		Net income EP		EPS	Net income		EPS	Net income		EPS	
GAAP basis	\$	20,986	\$ 1.12	\$	20,038	\$ 1.10	\$	41,729	\$ 2.22	\$	29,382	\$ 1.61	
Restructuring and other charges (benefit), ne	t	(929)	(0.05)		(162)	(0.01)		(3,028)	(0.16)		8,197	0.45	
Amortization of acquired intangible assets		3,566	0.19		3,704	0.20		7,163	0.38		7,480	0.41	
Non-cash interest		2,239	0.12		2,260	0.12		4,402	0.23		4,486	0.25	
Tax benefit of above adjustments		(1,352)	(0.07)		(1,600)	(0.08)		(2,373)	(0.13)		(5,546)	(0.31)	
Discrete tax items		(696)	(0.04)		347	0.02		(6,910)	(0.36)		71		
Non-GAAP basis	\$	23,814	\$ 1.27	\$	24,587	\$ 1.35	\$	40,983	\$ 2.18	\$	44,070	\$ 2.41	

# RECONCILIATION OF GAAP TO NON-GAAP OPERATING INCOME (LOSS) AND OPERATING MARGIN BY SEGMENT (in thousands, except percentages)

Three	Months	Ended	December	31	2019

	Security Division			althcare	e Division	Optoelectronics and Manufacturing Division			rporate / mination	Tota	al	
		% of			% of		% of				% of	
	<b>.</b>	<u>Sales</u>	_		<u>Sales</u>	40.040	Sales		/= a==\	<b>#</b> 22.040	Sales	
GAAP basis – operating income (loss)	\$ 28,562	14.1%	\$	1,294	3.1%	\$9,018	12.4%	\$	(5,955)	\$32,919	10.8%	
Restructuring and other charges (benefit), net	405	0.2%				30			(1,364)	(929)	(0.4%)	
Amortization of acquired intangible assets	2,792	1.4%				774	1.1%			3,566	1.2%	
Non-GAAP basis– operating income (loss)	\$ 31,759	15.7%	\$	1,294	3.1%	\$9,822	13.5%	\$	(7,319)	\$35,556	11.6%	
()		Months	End	ded Dec	ember 31.	2020						
		Months	Enc	ded Dec	ember 31,	2020 Optoelectroni Manufactu		Co	rporate /			
	Three				ember 31,	Optoelectroni Manufactu	ring		rporate / mination	Tota	al	
	Three					Optoelectroni Manufactu	ring		-	Tot	al % of Sales	
,	Three	<b>Division</b> <u>% of</u> Sales			2 Division % of Sales	Optoelectroni Manufactu	ring 1 <u>% of</u>		-		% of	
GAAP basis – operating income (loss)	Three Security	<b>Division</b> <u>% of</u> Sales	He	althcare	2 Division % of Sales	Optoelectroni Manufactu Division	ring 1 <u>% of</u> Sales	Eli	mination		% of Sales 11.7%	
GAAP basis – operating income (loss) Restructuring and other charges (benefit), net Amortization of acquired intangible assets	Three Security	Division % of Sales 13.6%	He	9,323	2 Division  % of Sales  17.0%	Optoelectroni Manufactu Division \$10,414	ring  1  % of Sales 11.9%	Eli	(7,155)	\$32,358	% of Sales 11.7%	

#### Six Months Ended December 31, 2019

	Security Division			Healthcare Division			Optoelectronics and Manufacturing Division			rporate / imination	Tot	tal	
		% of Sales			% of Sales			% of <u>Sales</u>				% of Sales	
GAAP basis – operating income (loss)	\$ 48,880	12.5%	\$	4,111	5.0%	\$	17,787	12.1%	\$	(12,972)	\$57,806	9.7%	
Restructuring and other charges (benefit), net	405	0.1%					17			(3,450)	(3,028)	(0.5%)	
Amortization of acquired intangible assets	5,592	1.4%					1,571	1.1%			7,163	1.2%	
Non-GAAP basis— operating income (loss)	\$ 54,877	14.0%	\$	4,111	5.0%	\$	19,375	13.2%	\$	(16,422)	\$61,941	10.4%	

#### Six Months Ended December 31, 2020

						Oį	otoelectro					
							Manufact	uring	Co	rporate /		
	<b>Security Division</b>		He	<b>Healthcare Division</b>			Division			imination	Tot	al
		<u>% of</u>			<u>% of</u>			<u>% of</u>				% of
		<u>Sales</u>			<u>Sales</u>			<u>Sales</u>				<u>Sales</u>
GAAP basis – operating income (loss)	\$ 28,682	10.2%	\$	18,307	17.2%	\$	19,154	11.4%	\$	(17,092)	\$49,051	9.2%
Restructuring and other charges (benefit), net	8,522	3.1%		27			146	0.1%		(498)	8,197	1.6%
Amortization of acquired intangible assets	5,545	2.0%		403	0.4%		1,532	0.9%			7,480	1.4%
Non-GAAP basis— operating income (loss)	\$ 42,749	15.3%	\$	18,737	17.6%	\$	20,832	12.4%	\$	(17,590)	\$64,728	12.2%

### **Contacts**

### OSI Systems, Inc.

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