# UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

<b>FORM</b>	8-K
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#### **CURRENT REPORT**

## PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE ACT OF 1934

DATE OF REPORT (DATE OF EARLIEST EVENT REPORTED): August 24, 2023

### OSI SYSTEMS, INC.

(EXACT NAME OF REGISTRANT AS SPECIFIED IN ITS CHARTER)

Delaware (STATE OR OTHER JURISDICTION OF INCORPORATION) 000-23125 (COMMISSION FILE NUMBER) 33-0238801 (IRS EMPLOYER IDENTIFICATION NO.)

12525 CHADRON AVENUE HAWTHORNE, CA 90250 (ADDRESS OF PRINCIPAL EXECUTIVE OFFICES) (ZIP CODE)

(310) 978-0516 (REGISTRANT'S TELEPHONE NUMBER, INCLUDING AREA CODE)

N/A

(FORMER NAME OR FORMER ADDRESS, IF CHANGED SINCE LAST REPORT.)

	ck the appropriate box below if the Form 8-K filinowing provisions:	g is intended to simultaneously satisfy the filing ob	ligation of the registrant under any of the									
	Written communications pursuant to Rule 425 u	under the Securities Act (17 CFR 230.425)										
	Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)											
	Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))											
	Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))											
Secu	urities registered pursuant to Section 12(b) of the A	Act:										
	Title of each class	Trading Symbol(s)	Name of each exchange on which registered									
	Common Stock, \$0.001 par value	OSIS	The Nasdaq Global Select Market									
	cate by check mark whether the registrant is an em eter) or Rule 12b-2 of the Securities Exchange Act	nerging growth company as defined in Rule 405 of to of 1934 (§240.12b-2 of this chapter).  Emerging growth company	` 									

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new

or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.  $\Box$ 

#### Item 2.02 Results of Operations and Financial Condition.

On August 24, 2023, we issued a press release announcing our financial results for the quarter ended June 30, 2023. A copy of the press release is attached hereto as Exhibit 99.1 and incorporated herein by this reference.

We are furnishing the information contained in this Item 2.02 (including Exhibit 99.1). It shall not be deemed to be "filed" for any purpose, including for the purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to the liabilities of that section, nor shall it be deemed to be incorporated by reference in any filing under the Securities Act of 1933, as amended, or the Securities Exchange Act of 1934, as amended, regardless of any general incorporation language in such filing.

#### Item 9.01 Financial Statements and Exhibits.

(d) Exhibits

Exhibit 99.1: Press Release of OSI Systems, Inc. dated August 24, 2023.

Exhibit 104: Cover Page Interactive Data File (embedded within the Inline XBRL document)

### EXHIBIT INDEX

Exhibit Number	Description
<u>99.1</u>	Press Release of OSI Systems, Inc. dated August 24, 2023.
104	Cover Page Interactive Data File (embedded within the Inline XBRL document)

#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

OSI SYSTEMS, INC.

Date: August 24, 2023

By: /s/ Alan Edrick

Alan Edrick

Executive Vice President and Chief Financial Officer

#### OSI Systems Reports Fiscal 2023 Fourth Quarter and Full Year Financial Results

- Record Q4 Revenues of \$412 Million (22% year-over-year growth)
- Record Q4 Earnings Per Diluted Share
  - GAAP EPS of \$2.46 (27% year-over-year increase)
  - Non-GAAP Adjusted EPS of \$2.66 (36% year-over-year increase)
- Record Quarter-End Backlog of \$1.8 Billion (46% increase from June 30, 2022)
- Company Provides Fiscal 2024 Guidance
  - Sales Growth Guidance of >18%
  - Non-GAAP Adjusted EPS Growth Guidance of >25%

HAWTHORNE, Calif.--(BUSINESS WIRE)--August 24, 2023--OSI Systems, Inc. (the "Company" or "OSI Systems") (NASDAQ: OSIS) today announced its financial results for the fourth quarter and fiscal year ended June 30, 2023.

Deepak Chopra, OSI Systems' Chairman and Chief Executive Officer, stated, "Our fourth quarter performance was stellar as revenues grew by 22% and non-GAAP adjusted earnings per share increased 36% year over year. Fourth quarter bookings were outstanding, leading to record backlog as we concluded a noteworthy fiscal year. We enter fiscal 2024 with great visibility and momentum, and we are enthusiastic about our prospects for this fiscal year."

For the fourth quarter of fiscal 2023, the Company reported revenues of \$411.9 million, a 22% increase compared to the \$336.8 million reported for the fourth quarter of fiscal 2022. Net income for the fourth quarter of fiscal 2023 was \$42.4 million, or \$2.46 per diluted share, compared to net income in the fourth quarter of fiscal 2022 of \$33.8 million, or \$1.94 per diluted share. Non-GAAP net income for the fourth quarter of fiscal 2023 was \$45.8 million, or \$2.66 per diluted share, compared to non-GAAP net income for the fourth quarter of fiscal 2022 of \$34.0 million, or \$1.96 per diluted share.

For the fiscal year ended June 30, 2023, revenues increased 8% to \$1.278 billion from \$1.183 billion in the prior fiscal year. Net income for fiscal 2023 was \$91.8 million, or \$5.34 per diluted share, compared to net income for fiscal 2022 of \$115.3 million, which included a gain on sale of \$27.4 million for a sale-leaseback transaction, or \$6.45 per diluted share. Non-GAAP net income for the fiscal year ended June 30, 2023 was \$106.7 million, or \$6.21 per diluted share, compared with non-GAAP net income of \$103.8 million, or \$5.81 per diluted share, for the 2022 fiscal year.

As of June 30, 2023, the Company's backlog was \$1.8 billion, representing an increase of 46% from the Company's backlog as of June 30, 2022. During the quarter ended June 30, 2023, operating cash flow was \$22.1 million, compared to \$22.0 million generated for the same quarter of the prior year. Capital expenditures were \$3.1 million and \$4.6 million for the three months ended June 30, 2023 and 2022, respectively.

Mr. Chopra commented, "We were pleased with our Security division's fourth quarter performance, marked by strong revenues, operating income, and bookings. Revenues in the fourth quarter increased 29% year over year, with growth across several product lines, most significantly in our cargo and vehicle inspection products. Our book-to-bill ratio of 2.4 underscores our industry leadership position. With a record backlog and growing opportunity pipeline, we believe we are well-positioned in the Security division for fiscal 2024."

Mr. Chopra continued, "Our Optoelectronics and Manufacturing division delivered record Q4 revenues, which increased 11% year over year, along with significant operating margin expansion. This division continues to capitalize on our vertically integrated structure and is well situated as we enter the new fiscal year."

Mr. Chopra concluded, "Our Healthcare division reported a solid fourth quarter as revenues increased 18% leading to significant operating margin expansion. The strong performance provides momentum heading into fiscal 2024."

#### Fiscal Year 2024 Outlook

For fiscal year 2024, the Company anticipates revenue growth in excess of 18% over revenues in fiscal 2023 and non-GAAP adjusted diluted earnings per share growth exceeding 25% compared to non-GAAP adjusted diluted earnings per share for fiscal year 2023. Actual revenues and adjusted diluted earnings per share could vary from this guidance due to factors discussed under "Forward-Looking Statements" or other factors.

The Company's fiscal 2024 adjusted diluted earnings per share guidance is provided on a non-GAAP basis only. The Company does not provide a reconciliation of guidance for adjusted diluted EPS to GAAP diluted EPS (the most directly comparable GAAP measure) on a forward-looking basis because the Company is unable to provide a meaningful or accurate compilation of reconciling items and certain information is not available. This is due to the inherent difficulty and complexity in accurately forecasting the timing and amounts of various items included in the calculation of GAAP diluted EPS but excluded in the calculation of adjusted diluted EPS, such as acquisition costs and other non-recurring items that have not yet occurred, are out of the Company's control or cannot otherwise reasonably be predicted. For the same reasons, the Company is unable to address the significance of unavailable information which may be material and therefore could result in GAAP diluted EPS, the most directly comparable GAAP financial measure, being materially different from projected adjusted diluted EPS.

#### **Presentation of Non-GAAP Financial Measures**

This earnings release includes a presentation of non-GAAP net income, non-GAAP diluted earnings per share, non-GAAP operating income (loss) by segment and non-GAAP operating margin, all of which are non-GAAP financial measures. The presentation of these non-GAAP figures for the three months and fiscal years ended June 30, 2022 and 2023 is provided to allow for the comparison of the underlying performance of the Company, net of impairment, restructuring and other charges (including certain legal costs), amortization of intangible assets acquired through business acquisitions, gain on sale of property in fiscal 2022, non-cash interest expense, and their associated tax effects, and the impact of discrete income tax items. Although we exclude amortization of acquired intangible assets from our non-GAAP figures, revenue generated from such intangibles is included within revenue in determining non-GAAP financial performance of the Company. Management believes that the non-GAAP financial measures presented in this earnings release provide (i) enhanced insight into the ongoing operations of the Company, (ii) meaningful information regarding the Company's financial results (excluding amounts management does not view as reflective of ongoing operating results) for purposes of planning, forecasting and assessing the performance of the Company's businesses, (iii) a meaningful comparison of financial results of the current period against results of past periods and (iv) financial results that are generally more comparable to financial results of peer companies than are GAAP figures. Non-GAAP financial measures should not be assessed in isolation or as a substitute for measures of financial performance prepared in accordance with GAAP. These non-GAAP measures may not be the same as measures used by other companies due to possible differences in methods and in the items or events for which adjustments are made.

Reconciliations of GAAP financial information to non-GAAP financial information are provided in the accompanying tables. The financial results calculated in accordance with GAAP and reconciliations from those financial results should be carefully evaluated.

#### **Conference Call Information**

The Company will host a conference call and simultaneous webcast beginning at 9:00am PT (12:00pm ET) today to discuss its results for the 2023 fourth quarter and fiscal year. To listen, please visit the Investor Relations section of the OSI Systems website at http://investors.osi-systems.com/index.cfm and follow the link that will be posted on the front page. A replay of the webcast will be available beginning shortly after the conclusion of the conference call until September 7, 2023. The replay can be accessed through the Company's website at www.osi-systems.com.

#### **About OSI Systems**

OSI Systems is a vertically integrated designer and manufacturer of specialized electronic systems and components for critical applications in the homeland security, healthcare, defense and aerospace industries. The Company combines more than 40 years of electronics engineering and manufacturing experience with offices and production facilities in more than a dozen countries to implement a strategy of expansion into selective end-product markets. For more information on OSI Systems and its subsidiary companies, visit www.osi-systems.com. News Filter: OSIS-E

#### **Forward-Looking Statements**

This press release contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995, Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. Forward-looking statements relate to the Company's current expectations, beliefs, and projections concerning matters that are not historical facts. Forward-looking statements are not guarantees of future performance and involve uncertainties, risks, assumptions, and contingencies, many of which are outside the Company's control and which may cause actual results to differ materially from those described in or implied by any forward-looking statement. Forward-looking statements include, but are not limited to, information provided regarding expected revenues, earnings, growth, and operational performance in fiscal 2024 and beyond. The Company could be exposed to a variety of negative consequences as a result of delays related to the award of domestic and international contracts; failure to secure the renewal of key customer contracts; delays in customer programs; delays in revenue recognition related to the timing of customer acceptance; the impact of potential information technology, cybersecurity or data security breaches; changes in domestic and foreign government spending and budgetary, procurement and trade policies adverse to the Company's businesses; the impact of the Russia-Ukraine conflict, including the potential for broad economic disruption; global economic uncertainty; material delays and cancellations of orders or deliveries thereon, supply chain disruptions, plant closures, or other adverse impacts on the Company's ability to execute business plans; unfavorable currency exchange rate fluctuations; unfavorable interest rate fluctuations; effect of changes in tax legislation; market acceptance of the Company's new and existing technologies, products, and services; the Company's ability to win new business and convert orders received to sales within the current fiscal year; contract and regulatory compliance matters, and actions which, if brought, could result in judgments, settlements, fines, injunctions, debarment, or penalties; and other risks and uncertainties, including, but not limited to, those detailed herein and from time to time in the Company's Securities and Exchange Commission filings, which could have a material and adverse impact on the Company's business, financial condition, and results of operations. For additional information on these and other factors that could cause the Company's future results to differ materially from those in any forward-looking statements, see the section titled "Risk Factors" in the Company's most recently filed Annual Report on Form 10-K and other risks described therein and in documents subsequently filed by the Company from time to time with the Securities and Exchange Commission. Undue reliance should not be placed on forward-looking statements, which are based on currently available information and speak only as of the date on which they are made. The Company assumes no obligation to update any forward-looking statement made in this press release that becomes untrue because of subsequent events, new information, or otherwise, except to the extent required to do so under federal securities laws.

# OSI SYSTEMS, INC. AND SUBSIDIARIES UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

(in thousands, except per share data)

		Three Mon	nths E e 30,	nded			Fiscal Year Ended June 30,		
			e su,	2022			e su,	2022	
NT		2022	· -	2023		2022		2023	
Net revenues:	ф	0.00 040	ф	224.264	ф	005.050	ф	050.005	
Products	\$	262,813	\$	321,264	\$	897,259	\$	958,827	
Services		74,008		90,606		285,977		319,600	
Total net revenues		336,821		411,870		1,183,236		1,278,427	
Cost of goods sold:									
Products		176,713		218,575		608,990		676,772	
Services		37,642		50,275		149,819		171,145	
Total cost of goods sold		214,355		268,850		758,809		847,917	
Gross profit		122,466		143,020		424,427		430,510	
Operating expenses:									
Selling, general and administrative		65,538		67,165		235,553		228,313	
Research and development		14,639		15,504		59,583		59,352	
Impairment, restructuring and other charges, net		2,732		3,200		7,542		7,566	
Total operating expenses	·	82,909		85,869		302,678		295,231	
Income from operations		39,557		57,151		121,749		135,279	
Interest and other expense, net		(2,428)		(5,702)		(8,962)		(20,041)	
Other income, net						27,373			
Income before income taxes		37,129		51,449		140,160		115,238	
Provision for income taxes		(3,366)		(9,068)		(24,813)		(23,460)	
Net income	\$	33,763	\$	42,381	\$	115,347	\$	91,778	
Diluted earnings per share	\$	1.94	\$	2.46	\$	6.45	\$	5.34	
Weighted average shares outstanding – diluted		17,383		17,249		17,870		17,190	

## UNAUDITED SEGMENT INFORMATION (in thousands)

June 30,								
	2022		2023		2022		2023	
\$	209,081	\$	269,103	\$	663,160	\$	760,291	
	50,467		59,494		205,658		190,488	
	90,742		100,918		366,659		387,431	
	(13,469)		(17,645)		(52,241)		(59,783)	
\$	336,821	\$	411,870	\$	1,183,236	\$	1,278,427	
\$	38,461	\$	49,009	\$	98,784	\$	115,023	
	4,266		6,546		24,696		11,365	
	10,688		10,717		45,030		46,680	
	(14,095)		(9,503)		(46,950)		(39,075)	
	237		382		189		1,286	
\$	39,557	\$	57,151	\$	121,749	\$	135,279	
	\$	\$ 209,081 50,467 90,742 (13,469) \$ 336,821 \$ \$ 38,461 4,266 10,688 (14,095) 237	\$ 209,081 \$ 50,467 \$ 90,742 (13,469) \$ 336,821 \$ \$ \$ \$ 4,266 10,688 (14,095) 237	June 30,       2022     2023       \$ 209,081     \$ 269,103       50,467     59,494       90,742     100,918       (13,469)     (17,645)       \$ 336,821     \$ 411,870       \$ 38,461     \$ 49,009       4,266     6,546       10,688     10,717       (14,095)     (9,503)       237     382	June 30,       2022     2023       \$ 209,081     \$ 269,103     \$ 50,467       \$ 50,467     59,494       90,742     100,918       (13,469)     (17,645)       \$ 336,821     \$ 411,870     \$       \$ 38,461     \$ 49,009     \$ 4,266       10,688     10,717       (14,095)     (9,503)       237     382	June 30,         June 2022           2022         2023         2022           \$ 209,081         \$ 269,103         \$ 663,160           50,467         59,494         205,658           90,742         100,918         366,659           (13,469)         (17,645)         (52,241)           \$ 336,821         \$ 411,870         \$ 1,183,236           \$ 49,009         \$ 98,784           4,266         6,546         24,696           10,688         10,717         45,030           (14,095)         (9,503)         (46,950)           237         382         189	June 30,           2022         2023         2022           \$ 209,081         \$ 269,103         \$ 663,160         \$ 50,467           \$ 50,467         59,494         205,658           \$ 90,742         100,918         366,659           (13,469)         (17,645)         (52,241)           \$ 336,821         \$ 411,870         \$ 1,183,236           \$ 4,266         6,546         24,696           10,688         10,717         45,030           (14,095)         (9,503)         (46,950)           237         382         189	

# OSI SYSTEMS, INC. AND SUBSIDIARIES UNAUDITED CONDENSED CONSOLIDATED BALANCE SHEETS (in thousands)

	Jun	ne 30, 2022	June 30, 2023			
Assets						
Cash and cash equivalents	\$	64,202	\$	76,750		
Accounts receivable, net		307,973		380,845		
Inventories		333,907		338,008		
Other current assets		40,062		44,300		
Total current assets		746,144		839,903		
Property and equipment, net		109,684		108,933		
Goodwill		336,357		349,505		
Intangible assets, net		138,370		140,857		
Other non-current assets		112,595		116,488		
Total assets	\$	1,443,150	\$	1,555,686		
Liabilities and Stockholders' Equity						
Bank lines of credit	\$	60,000	\$	215,000		
Current portion of long-term debt		244,575		8,076		
Accounts payable and accrued expenses		194,266		202,777		
Other current liabilities		115,113		145,841		
Total current liabilities		613,954		571,694		
Long-term debt		48,668		136,491		
Other long-term liabilities		142,104		121,336		
Total liabilities		804,726		829,521		
Total stockholders' equity		638,424		726,165		
Total liabilities and stockholders' equity	\$	1,443,150	\$	1,555,686		

## UNAUDITED RECONCILIATION OF GAAP TO NON-GAAP NET INCOME AND EARNINGS PER SHARE

(in thousands, except earnings per share data)

	T	Three Months Ended June 30,							Fiscal Year Ended June 30,						
	20	022			20	23		20	22			20	23		
	Net income	]	EPS	Net	t income		EPS	Net income		EPS		Net income		EPS	
GAAP basis	\$ 33,763	\$	1.94	\$	42,381	\$	2.46	\$ 115,347	\$	6.45	\$	91,778	\$	5.34	
Impairment, restructuring and other															
charges, net	2,732		0.16		3,200		0.19	7,542		0.42		7,566		0.44	
Amortization of acquired intangible assets	3,700		0.21		3,706		0.21	13,417		0.75		14,932		0.87	
Non-cash interest expense	217		0.01		159		0.01	530		0.03		577		0.03	
Gain on sale of property								(27,368)		(1.53)					
Tax benefit of above adjustments	(1,485)		(80.0)		(1,425)		(80.0)	1,333		0.08		(5,267)		(0.30)	
Discrete tax items	(4,942)		(0.28)		(2,198)		(0.13)	(6,965)		(0.39)		(2,844)		(0.17)	
Non-GAAP basis	\$ 33,985	\$	1.96	\$	45,823	\$	2.66	\$ 103,836	\$	5.81	\$ 1	06,742	\$	6.21	

# UNAUDITED RECONCILIATION OF GAAP TO NON-GAAP OPERATING INCOME (LOSS) AND OPERATING MARGIN BY SEGMENT

(in thousands, except percentages)

#### Three Months Ended June 30, 2022

						-						
	Optoelectronics and											
							Manufa	cturing	Corporate /	/		
	Security Division			Healthcare Division			Divi	Elimination		To	Total	
		% of Sales		% of Sales			% of Sales					% of Sales
GAAP basis – operating income (loss)	\$ 38,461	18.4%	\$	4,266	8.5%	\$	10,688	11.8%	\$ (13,858)	\$	39,557	11.7%
Impairment, restructuring and other												
charges, net	14	0.0%		-	-		100	0.2%	2,618		2,732	0.8%
Amortization of acquired intangible												
assets	2,793	1.3%		201	0.4%		706	0.7%	-		3,700	1.2%
Non-GAAP basis— operating income (loss)	\$ 41,268	19.7%	\$	4,467	8.9%	\$	11,494	12.7%	\$ (11,240)	\$	45,989	13.7%
(1000)						_				_		

#### Three Months Ended June 30, 2023

						ronics and acturing	Corporate /		
	Security	Division	Healthcar	e Division	Div	ision	Elimination	To	otal
		% of Sales	% of Sales			% of Sales			% of Sales
GAAP basis – operating income (loss)	\$ 49,009	18.2%	\$ 6,546	11.0%	\$ 10,717	10.6%	\$ (9,121)	\$ 57,151	13.9%
Impairment, restructuring and other									
charges, net	357	0.1%	324	0.6%	2,460	2.4%	59	3,200	0.8%
Amortization of acquired intangible									
assets	2,627	1.0%	302	0.5%	777	0.8%		3,706	0.9%
Non-GAAP basis— operating income (loss)	\$ 51,993	19.3%	\$ 7,172	12.1%	\$ 13,954	13.8%	\$ (9,062)	\$ 64,057	15.6%

### Fiscal Year Ended June 30, 2022

						oelectronio Aanufactur		Cornorato /		
	Security	Division	Healthcare Division			Division	U	Corporate / Elimination	To	tal
		% of Sales	% of Sales			<u>% (</u>	of Sales			% of Sales
GAAP basis – operating income (loss)	\$ 98,784	14.9%	\$ 24,6	96 12.0%	\$ 45	5,030	12.3%	\$ (46,761)	\$ 121,749	10.3%
Impairment, restructuring and other										
charges, net	1,275	0.2%				100	0.0%	6,167	7,542	0.7%
Amortization of acquired intangible										
assets	9,778	1.5%	8	0.4%	2	2,833	0.8%	-	13,417	1.1%
Non-GAAP basis— operating income (loss)	\$ 109,837	16.6%	\$ 25,5	)2 12.4%	\$ 47	7,963	13.1%	\$ (40,594)	\$ 142,708	12.1%

#### Fiscal Year Ended June 30, 2023

	Optoelectronics and									_
						Manufa	acturing	Corporate /		
	Security	Division	Healthcare Division			Div	ision	Elimination	To	tal
		% of Sales		% of Sales			% of Sales			% of Sales
GAAP basis – operating income (loss)	\$ 115,023	15.1%	\$ 11,36	6.0%	\$	46,680	12.0%	\$ (37,789)	\$ 135,279	10.6%
Impairment, restructuring and other										
charges, net	1,715	0.2%	3,07	7 1.6%		2,507	0.7%	267	7,566	0.5%
Amortization of acquired intangible										
assets	11,114	1.5%	97	3 0.5%		2,845	0.7%	-	14,932	1.2%
Non-GAAP basis— operating income (loss)	\$ 127,852	16.8%	\$ 15,43	5 8.1%	\$	52,032	13.4%	\$ (37,522)	\$ 157,777	12.3%

### **Contacts**

OSI Systems, Inc.

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avashishat@osi-systems.com