#### **UNITED STATES** SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

### FORM 8-K

#### **CURRENT REPORT**

#### PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE ACT OF 1934

DATE OF REPORT (DATE OF EARLIEST EVENT REPORTED): August 23, 2018

# OSI SYSTEMS, INC. (EXACT NAME OF REGISTRANT AS SPECIFIED IN ITS CHARTER)

**DELAWARE** (STATE OR OTHER JURISDICTION OF INCORPORATION)

000-23125 (COMMISSION FILE NUMBER)

330238801 (IRS EMPLOYER IDENTIFICATION NO.)

12525 CHADRON AVENUE **HAWTHORNE, CA 90250** (ADDRESS OF PRINCIPAL EXECUTIVE OFFICES) (ZIP CODE)

(310) 978-0516 (REGISTRANT'S TELEPHONE NUMBER, INCLUDING AREA CODE)

(FORMER NAME OR FORMER ADDRESS, IF CHANGED SINCE LAST REPORT.)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following

provisions:
Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))
Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).
Emerging growth company
If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

#### Item 2.02 Results of Operations and Financial Condition.

On August 23, 2018, we issued a press release announcing our financial results for the fourth quarter and fiscal year ended June 30, 2018. A copy of the press release is attached hereto as Exhibit 99.1 and incorporated herein in its entirety by this reference.

We are furnishing the information contained in this Item 2.02 (including Exhibit 99.1). It shall not be deemed to be "filed" for any purpose, including for the purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to the liabilities of that section, nor shall it be deemed to be incorporated by reference in any filing under the Securities Act of 1933, as amended, or the Securities Exchange Act of 1934, as amended, regardless of any general incorporation language in such filing.

#### Item 9.01 Financial Statements and Exhibits.

(d) Exhibits

Exhibit 99.1: Press Release of OSI Systems, Inc., dated August 23, 2018.

#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

OSI SYSTEMS, INC.

Date: August 23, 2018

By: /s/ Alan Edrick

Alan Edrick

Chief Financial Officer

#### **EXHIBIT INDEX**

Exhibit
Number Description

99.1 Press Release of OSI Systems, Inc., dated August 23, 2018.

#### OSI Systems Reports Fiscal 2018 Fourth Quarter and Full Year Financial Results

- Record Q4 Revenues of \$287 Million (14% year-over-year increase)
- Record Fiscal 2018 Revenues of \$1.089 Billion (13% year-over-year increase)
- Q4 Earnings Per Diluted Share
  - GAAP EPS of \$0.27
  - Non-GAAP EPS of \$1.02
- Backlog of \$976 Million (32% year-over-year increase)
- FY 2019 Guidance
  - Sales Guidance of \$1.125 Billion \$1.165 Billion
  - Non-GAAP Diluted EPS Guidance of \$3.80 \$4.00

HAWTHORNE, Calif.--(BUSINESS WIRE)--August 23, 2018--OSI Systems, Inc. (the "Company" or "OSI Systems") (NASDAQ: OSIS) today announced financial results for the fourth quarter and fiscal year ended June 30, 2018.

Deepak Chopra, OSI Systems' Chairman and Chief Executive Officer, said, "We are pleased to announce a strong finish to fiscal 2018 highlighted by impressive sales and bookings in the Security division. We are proud to have surpassed \$1 billion in annual sales for the first time in our history. We enter fiscal 2019 with a strong backlog, an enhanced leadership team, and heightened focus on our core strengths."

The Company reported revenues of \$287 million for the fourth quarter of fiscal 2018, an increase of 14% from the \$252 million reported for the fourth quarter of fiscal 2017. Net income for the fourth quarter of fiscal 2018 was \$5.1 million, or \$0.27 per diluted share, compared to net income of \$1.5 million, or \$0.08 per diluted share, for the fourth quarter of fiscal 2017. Non-GAAP net income for the fourth quarter of fiscal 2018 was \$19.1 million, or \$1.02 per diluted share, compared to non-GAAP net income for the fourth quarter of fiscal 2017 of \$19.9 million, or \$1.02 per diluted share.

For the fiscal year ended June 30, 2018, the Company reported revenues of \$1.089 billion, an increase of 13% over revenues in the prior fiscal year. Net loss for fiscal 2018 was \$29.1 million, or \$(1.57) per diluted share, compared to net income of \$21.1 million, or \$1.07 per diluted share, in the prior fiscal year. Non-GAAP net income for the fiscal year ended June 30, 2018 was \$69.5 million, or \$3.61 per diluted share, compared to non-GAAP net income of \$58.8 million, or \$2.99 per diluted share, for the 2017 fiscal year.

During the three months ended June 30, 2018, the Company's book-to-bill ratio for equipment and related services (non-turnkey) was approximately 1.3. As of June 30, 2018, the Company's backlog was \$976 million, compared to \$738 million as of June 30, 2017. For the three months and fiscal year ended June 30, 2018, cash flow from operations was \$17 million and \$133 million, respectively, as compared to \$11 million and \$63 million for the three months and fiscal year ended June 30, 2017.

Mr. Chopra stated, "Our Security division finished the year with strong revenues and backlog. Fourth quarter revenues in the division increased 26% to a record \$185 million. Excluding \$17.5 million of revenues from the trace detection business that we acquired in July 2017, fourth quarter sales in our Security division increased 14% over sales in the same prior-year fiscal period. During the quarter, we won several notable orders with overall Security division bookings of \$198 million."

Mr. Chopra further commented, "Our Optoelectronics and Manufacturing division continued the steady performance seen throughout fiscal 2018. Fourth quarter sales increased 9% on a year-over-year basis. However, one of our businesses within this division incurred an operating loss in the quarter contributing to an overall year-over-year reduction in operating income. We have taken steps to address the operational issues and expect improved performance in fiscal 2019."

Mr. Chopra continued, "Fourth quarter sales in our Healthcare division decreased 11% as compared to the prior fiscal year. Although we are disappointed with the second half results of our Healthcare division, we are encouraged by the direction under new leadership. We are increasing focus on patient monitoring, diagnostic cardiology, and supplies and accessories and leveraging our market positions in the U.S. and Europe, while de-emphasizing our anesthesia products that lack scale. We anticipate these actions should lead to increased margins in this division."

Mr. Chopra concluded, "During fiscal 2018, we repurchased \$63 million of common stock as part of our share repurchase program, returning value to our shareholders, and now have approximately 851,000 shares available for future repurchases. Going forward, we will continue to focus on creating long-term shareholder value by pursuing various growth initiatives, targeting strategic acquisitions, and exiting non-core lines of business."

As a result of the enactment of the Tax Cuts and Jobs Act (the "Tax Act") in December 2017, the Company recognized a charge of \$55 million during the fiscal year ended June 30, 2018. The charge includes management's estimate of the tax on accumulated overseas profits and the revaluation of deferred tax assets and liabilities. The changes included in the Tax Act are broad and complex. The final impacts of the Tax Act may differ materially from the amounts estimated due to, among other things, changes in interpretation of the Tax Act, any legislative action that may be taken to address questions arising due to the Tax Act and any changes in accounting standards for income taxes or related interpretations in response to the Tax Act. The Company currently anticipates finalizing and recording any resulting adjustments by the end of the 2018 calendar year.

The effective tax rate for fiscal 2018 was 179.0% primarily as a result of the Tax Act. Excluding discrete items and the impact of the Tax Act, the effective tax rate would have been approximately 27% for fiscal 2018. For the fourth quarter of fiscal 2018, the effective tax rate was 10.7%. Excluding discrete items and the impact of the Tax Act, the fourth quarter effective tax rate would have been approximately 19.7%.

#### Fiscal Year 2019 Outlook

For fiscal year 2019, the Company anticipates revenues in the range of \$1.125 billion to \$1.165 billion, and non-GAAP earnings per diluted share in the range of \$3.80 to \$4.00. Actual sales and non-GAAP diluted earnings per share could vary from this guidance due to factors discussed under "Forward-Looking Statements" or other factors.

The Company's fiscal 2019 diluted earnings per share guidance is provided on a non-GAAP basis only. The Company does not provide a reconciliation of non-GAAP diluted EPS guidance to GAAP diluted EPS (the most directly comparable GAAP measure) on a forward-looking basis because the Company is unable to provide a meaningful or accurate compilation of reconciling items and certain information is not available. This is due to the inherent difficulty, high variability, and complexity in accurately forecasting the timing and amount of various items that would be excluded from GAAP diluted EPS, including, for example, acquisition costs and other non-recurring items that have not yet occurred, are out of the Company's control or cannot be reasonably predicted. For the same reasons, the Company is unable to address the probable significance of unavailable information. The amount of these deductions may be material and, therefore, could result in GAAP diluted EPS, the corresponding GAAP financial measure, being materially less than projected non-GAAP diluted EPS.

#### **Presentation of Non-GAAP Financial Measures**

This earnings release includes a presentation of non-GAAP net income, non-GAAP diluted earnings per share, non-GAAP operating income (loss) by segment and non-GAAP operating margin, all of which are non-GAAP financial measures. The presentation of these non-GAAP figures for the three and twelve months ended June 30, 2017 and 2018 is provided to allow for the comparison of the underlying performance of the Company, net of impairment, restructuring and other charges (including certain legal costs), amortization of intangible assets acquired through business acquisitions, non-cash interest expense related to convertible debt and gain from the disposition of a business, and their associated tax effects, and the impact from discrete income tax items, including charges resulting from the Tax Act. Management believes that these non-GAAP financial measures provide (i) additional insight into the ongoing operations of the Company, (ii) meaningful supplemental information regarding the Company's results (excluding amounts management does not view as reflective of ongoing operating results) for purposes of planning, forecasting, and assessing the performance of the Company's businesses, (iii) a meaningful comparison of results of current periods against results of past periods and (iv) financial results that are comparable to those of peer companies. Non-GAAP financial measures should not be assessed in isolation or as a substitute for measures of financial performance prepared in accordance with GAAP. These non-GAAP measures may not be the same as similar measures used by other companies due to possible differences in method and in the items or events being adjusted.

Reconciliations of GAAP to non-GAAP financial information are provided in the accompanying tables. The financial results calculated in accordance with GAAP and reconciliations from those financial results should be carefully evaluated.

#### **Conference Call Information**

The Company will host a conference call and simultaneous webcast over the Internet beginning at 1:30pm PT (4:30pm ET) today to discuss its results for the fourth quarter of fiscal 2018 and the full 2018 fiscal year. To listen, please visit the Investor Relations section of the OSI Systems website, <a href="http://investors.osi-systems.com/index.cfm">http://investors.osi-systems.com/index.cfm</a> and follow the link that will be posted on the front page. A replay of the webcast will be available shortly after the conclusion of the conference call until September 6, 2018. The replay can either be accessed through the Company's website, <a href="https://www.osi-systems.com">www.osi-systems.com</a>, or via telephonic replay by calling 1-855-859-2056 and entering the conference call identification number '3678868' when prompted for the replay code.

#### **About OSI Systems**

OSI Systems is a vertically integrated designer and manufacturer of specialized electronic systems and components for critical applications in the homeland security, healthcare, defense and aerospace industries. The Company combines more than 40 years of electronics engineering and manufacturing experience with offices and production facilities in more than a dozen countries to implement a strategy of expansion into selective end-product markets. For more information on OSI Systems or its subsidiary companies, visit <a href="https://www.osi-systems.com">www.osi-systems.com</a>. News Filter: OSIS-E

#### **Forward-Looking Statements**

This press release contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995, Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. Forward-looking statements relate to the Company's current expectations, beliefs and projections concerning matters that are not historical facts. Forward-looking statements are not quarantees of future performance and involve uncertainties, risks, assumptions and contingencies, many of which are outside the Company's control and which may cause actual results to differ materially from those described in or implied by any forward-looking statement. Forward-looking statements include, but are not limited to, information provided regarding expected revenues, earnings and growth in fiscal 2019. In addition, the Company could be exposed to a variety of negative consequences as a result of delays related to the award of domestic and international contracts; failure to secure the renewal of key customer contracts; delays in customer programs; delays in revenue recognition related to the timing of customer acceptance; unanticipated impacts of sequestration and other U.S. Government budget control provisions; changes in domestic and foreign government spending and budgetary, procurement and trade policies adverse to the Company's businesses; global economic uncertainty; impact of volatility in oil prices; unfavorable currency exchange rate fluctuations;; effect of changes in tax legislation; market acceptance of the Company's new and existing technologies, products and services; the Company's ability to win new business and convert orders received to sales within the fiscal year; enforcement actions in respect of any noncompliance with laws and regulations, including export control and environmental regulations and the matters that are the subject of some or all of the Company's ongoing investigations and compliance reviews; contract and regulatory compliance matters, and actions, if brought, resulting in judgments, settlements, fines, injunctions, debarment, or penalties; and other risks and uncertainties, including, but not limited to, those detailed herein and from time to time in the Company's Securities and Exchange Commission filings, which could have a material and adverse impact on the Company's business, financial condition, and results of operations. For additional information on these and other factors that could cause the Company's future results to differ materially from those in any forward-looking statements, see the section titled "Risk Factors" in the Company's most recently filed Annual Report on Form 10-K and other risks described therein and in documents subsequently filed by the Company from time to time with the Securities and Exchange Commission. Undue reliance should not be placed on forward-looking statements, which are based on currently available information and speak only as of the date on which they are made. The Company assumes no obligation to update any forward-looking statement made in this press release that becomes untrue because of subsequent events, new information, or otherwise, except to the extent it is required to do so in connection with requirements under federal securities laws.

#### OSI SYSTEMS, INC. AND SUBSIDIARIES

## UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (in thousands, except per share data)

	Three Mor Jun	nths En e 30,	ded	Fiscal Year Ended June 30,					
	 2017		2018		2017		2018		
Net revenues:									
Products	\$ 167,555	\$	203,397	\$	655,840	\$	732,927		
Services	 84,847		83,929		305,111		356,359		
Total net revenues	 252,402		287,326	· ·	960,951		1,089,286		
Cost of goods sold:									
Products	117,793		141,420		466,293		504,483		
Services	 47,818		44,740		171,157		193,151		
Total cost of goods sold	 165,611		186,160	· ·	637,450		697,634		
Gross profit	86,791		101,166		323,501		391,652		
Operating expenses:									
Selling, general and administrative	48,032		64,001		192,560		239,592		
Research and development	11,140		15,067		50,951		61,189		
Impairment, restructuring and other charges, net	 24,813		11,474		46,698		34,963		
Total operating expenses	 83,985		90,542	· ·	290,209		335,744		
Income from operations	2,806		10,624		33,292		55,908		
Interest expense, net	(3,913)		(4,976)		(9,629)		(19,293)		
Other income, net	-		78		2,088		239		
Income (loss) before income taxes	(1,107)		5,726		25,751		36,854		
Provision for (benefit from) income taxes	(2,654)		612		4,675		65,981		
Net income (loss)	\$ 1,547	\$	5,114	\$	21,076	\$	(29,127)		
Diluted earnings (loss) per share	\$ 0.08	\$	0.27	\$	1.07	\$	(1.57)		
Weighted average shares outstanding – diluted	 19,479		18,680		19,689		18,592		

### UNAUDITED SEGMENT INFORMATION (in thousands)

		Three Mo Jun			nded			
		2017		2018		2017		2018
Revenues – by Segment:								
Security division	\$	147,160	\$	185,217	\$	555,197	\$	690,001
Healthcare division		53,607		47,594		200,034		189,387
Optoelectronics and Manufacturing division (including intersegment revenues)		60,236		65,461		236,100		254,485
Intersegment revenues eliminations		(8,601)		(10,946)		(30,380)		(44,587)
Total	\$	252,402	\$	287,326	\$	960,951	\$	1,089,286
	-				-			
Operating income (loss) – by Segment:								
Security division	\$	(1,511)	\$	17,914	\$	35,256	\$	84,106
Healthcare division		4,151		(7,634)		2,624		(14,609)
Optoelectronics and Manufacturing division		7,643		5,800		23,792		22,024
Corporate		(7,477)		(6,429)		(29,359)		(35,030)
Intersegment eliminations		-		973		979		(583)
Total	\$	2,806	\$	10,624	\$	33,292	\$	55,908
	_		_		_			

## OSI SYSTEMS, INC. AND SUBSIDIARIES UNAUDITED CONDENSED CONSOLIDATED BALANCE SHEETS (in thousands)

	June	2 30, 2017	June 30, 2018		
Assets					
Cash and cash equivalents	\$	169,650	\$	84,814	
Accounts receivable, net		206,526		210,744	
Inventories		248,510		313,552	
Other current assets		28,314		41,587	
Total current assets		653,000		650,697	
Goodwill		242,129		292,213	
Intangible assets		118,450		142,001	
Other non-current assets		216,508		170,780	
Total Assets	\$	1,230,087	\$	1,255,691	
Liabilities and Stockholders' Equity					
Bank lines of credit	\$	103,000	\$	113,000	
Current portion of long-term debt		2,396		2,262	
Accounts payable and accrued expenses		137,559		194,815	
Other current liabilities		103,179		133,245	
Total current liabilities		346,134		443,322	
Long-term debt		241,750		248,980	
Deferred income taxes		20,681		15,002	
Other long-term liabilities		52,309		58,951	
Total liabilities		660,874		766,255	
Total stockholders' equity		569,213		489,436	
Total Liabilities and Stockholders' Equity	\$	1,230,087	\$	1,255,691	

### RECONCILIATION OF GAAP TO NON-GAAP NET INCOME AND EARNINGS PER SHARE

(in thousands, except earnings per share data)

Three Months Ended June 30, Fiscal Year Ended June 30,

	_	2017		2018					2017			2018				
	Ne	Net income		EPS	Net income		EPS		Net income		EPS		Ne	t income (loss)		EPS
GAAP basis	\$	1,547	\$	0.08	\$	5,114	\$	0.27	\$	21,076	\$	1.07	\$	(29,127)	\$	(1.57)
Impairment, restructuring and other charges		24,813		1.27		11,474		0.61		46,698		2.37		34,963		1.88
Amortization of acquired intangible assets <sup>1</sup>		2,357		0.12		4,643		0.25		8,382		0.43		15,713		0.85
Non-cash interest expense		1,771		0.09		1,912		0.10		2,477		0.13		7,470		0.40
Gain from disposition of business		-		-		-		-		(2,110)		(0.11)		-		-
Tax effect of above adjustments		(8,161)		(0.42)		(3,555)		(0.19)		(15,305)		(0.78)		(15,610)		(0.84)
Discrete tax items		(2,433)		(0.12)		(517)		(0.02)		(2,433)		(0.12)		56,087		3.02
Impact of diluted shares <sup>2</sup>		-				-		-		-		_		-		(0.13)
Non-GAAP basis	\$	19,894	\$	1.02	\$	19,071	\$	1.02	\$	58,785	\$	2.99	\$	69,496	\$	3.61

- 1 Amortization is based in part on the preliminary fair value of the acquired intangibles and is subject to change as purchase accounting is finalized.
- 2 For the fiscal year ended June 30, 2018, the weighted average diluted shares used to calculate EPS on a GAAP basis exclude potential common shares (stock options and restricted stock units) due to their antidilutive effect resulting from the Company's reported net loss. For the fiscal year ended June 30, 2018, the weighted average diluted shares used to calculate EPS on a non-GAAP basis were approximately 19,274,000 shares.

## RECONCILIATION OF GAAP TO NON-GAAP OPERATING INCOME (LOSS) AND OPERATING MARGIN BY SEGMENT (in thousands, except percentages)

Three Months Ended June 30, 2017

	Security	Security Division			Division	Optoelectro anufacturii	onics and ng Division	Corporate / Elimination			Total		
		% of			% of		% of					% of	
		Sales			Sales		Sales					Sales	
GAAP basis – operating income (loss)	\$ (1,511	(1.0)%	\$	4,151	7.8%	\$ 7,643	12.7%	\$	(7,477)	\$	2,806	1.1%	
Impairment, restructuring and other charges	21,849	14.9%		967	1.8%	473	0.8%		1,524		24,813	9.8%	
Amortization of acquired intangible assets	1,980	1.3%		14	0.0%	364	0.6%		-		2,358	1.0%	
Non-GAAP basis— operating income (loss)	\$ 22,318	15.2%	\$	5,132	9.6%	\$ 8,480	14.1%	\$	(5,953)	\$	29,977	11.9%	

#### Three Months Ended June 30, 2018 Optoelectronics and Security Division Healthcare Division Manufacturing Division Corporate / Elimination Total % of <u>% of</u> % of <u>% of</u> Sales Sales Sales Sales GAAP basis - operating income (loss) \$ 17,914 9.7% \$ (7,634)-16.0% \$ 5,800 8.9% \$ (5,456)10,624 3.7% Impairment, restructuring and other charges, net 1,766 0.9% 9,439 19.8% 222 0.3% 11,474 4.0% Amortization of acquired intangible assets 3,697 2.0% 946 1.4% 4,643 1.6% (5,409) 1.805 3.8% 6 968 Non-GAAP basis- operating income (loss) \$ 23,377 12.6% 10.6% 26,741 9.3%

## RECONCILIATION OF GAAP TO NON-GAAP OPERATING INCOME (LOSS) AND OPERATING MARGIN BY SEGMENT

(in thousands, except percentages)

#### Fiscal Year Ended June 30, 2017

			_				Optoelectror						
	 Security Division			Healthcare Division			Manufacturing	Division	Corporate / Elimination			Total	
		% of			% of			<u>% of</u>					% of
		Sales			Sales			Sales					Sales
GAAP basis – operating income (loss)	\$ 35,256	6.3%	\$	2,624	1.3%	\$	23,792	10.1%	\$	(28,380)	\$	33,292	3.5%
Impairment, restructuring and other charges	36,979	6.7%		3,315	1.7%		1,026	0.4%		5,378		46,698	4.8%
Amortization of acquired intangible assets	6,558	1.2%		373	0.2%		1,451	0.6%		-		8,382	0.9%
Non-GAAP basis—operating income (loss)	\$ 78,793	14.2%	\$	6,312	3.2%	\$	26,269	11.1%	\$	(23,002)	\$	88,372	9.2%

#### Fiscal Year Ended June 30, 2018

		Security Di	Optoelectronics and urity Division Healthcare Division Manufacturing Division Corporate / Elimination									Total	
	_	occurry Di	% of		realtheare E	% of		ianuracturing	<u>% of</u>	Согрог	acc / Eminiation	 Total	% of
			Sales			Sales			<u>Sales</u>				Sales
GAAP basis – operating income (loss)	\$	84,106	12.2%	\$	(14,609)	-7.7%	\$	22,024	8.7%	\$	(35,613)	\$ 55,908	5.1%
Impairment, restructuring and other charges, net		3,893	0.6%		24,168	12.8%		1,712	0.6%		5,190	34,963	3.2%
Amortization of acquired intangible assets		13,140	1.9%		29	0.0%		2,544	1.0%		-	15,713	1.5%
Non-GAAP basis— operating income (loss)	\$	101,139	14.7%	\$	9,588	5.1%	\$	26,280	10.3%	\$	(30,423)	\$ 106,584	9.8%

#### CONTACT:

OSI Systems, Inc.

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