### **UNITED STATES** SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

## FORM 8-K

#### **CURRENT REPORT**

#### PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE ACT OF 1934

DATE OF REPORT (DATE OF EARLIEST EVENT REPORTED): October 23, 2013

# OSI SYSTEMS, INC. (EXACT NAME OF REGISTRANT SPECIFIED IN ITS CHARTER)

**DELAWARE** (STATE OR OTHER JURISDICTION OF INCORPORATION)

000-23125 (COMMISSION FILE NUMBER)

330238801 (IRS EMPLOYER IDENTIFICATION NO.)

12525 CHADRON AVENUE **HAWTHORNE, CA 90250** (ADDRESS OF PRINCIPAL EXECUTIVE OFFICES) (ZIP CODE)

(310) 978-0516 (REGISTRANT'S TELEPHONE NUMBER, INCLUDING AREA CODE)

N/A (FORMER NAME OR FORMER ADDRESS, IF CHANGED SINCE LAST REPORT.)

| Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions: |
|---|
| ☐ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)   |
| Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)  |
| Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))  |
|   |

Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

#### Item 2.02. Results of Operations and Financial Condition.

On October 23, 2013, we issued a press release announcing our financial results for the first quarter ended September 30, 2013. A copy of the press release is attached hereto as Exhibit 99.1 and incorporated herein in its entirety by this reference.

We are furnishing the information contained in this Item 2.02 (including Exhibit 99.1). It shall not be deemed to be "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to the liabilities of that section, nor shall it be deemed to be incorporated by reference in any filing under the Securities Act of 1933, as amended, or the Securities Exchange Act of 1934, as amended.

#### Item 9.01. Financial Statements and Exhibits.

(d) Exhibits

Exhibit 99.1: Press Release of OSI Systems, Inc., dated October 23, 2013.

#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

OSI SYSTEMS, INC.

Date: October 23, 2013

By: /s/ Alan Edrick

Alan Edrick

Chief Financial Officer

#### **EXHIBIT INDEX**

| Exhibit<br><u>Number</u> | Description   |
|--------------------------|---|
| 99.1                     | Press Release of OSI Systems, Inc., dated October 23, 2013. |

#### **OSI Systems Reports First Quarter Fiscal 2014 Financial Results**

- Record Q1 Revenue -14% increase over prior year
- Record Q1 Earnings Per Share
  - GAAP of \$0.31
  - Non-GAAP of \$0.46 (48% increase over prior year)
- Company raises FY 2014 sales guidance to \$875 million \$905 million
- Company raises FY 2014 earnings guidance to \$3.24 \$3.39 per share

HAWTHORNE, Calif.--(BUSINESS WIRE)--October 23, 2013--OSI Systems, Inc. (NASDAQ:OSIS) today announced financial results for the quarter ended September 30, 2013.

Deepak Chopra, OSI Systems' Chairman and CEO, stated, "We are happy to report that our first quarter performance resulted in record-breaking revenue and profit, and provided an outstanding start for our fiscal year. Led by our Security and Optoelectronics and Manufacturing divisions, we achieved 14% sales growth leading to our 17<sup>th</sup> straight quarter of record year-over-year non-GAAP earnings."

The Company reported revenues of \$206.3 million for the first quarter of fiscal 2014, an increase of \$24.6 million, or 14%, from the \$181.7 million reported for the first quarter of fiscal 2013. Net income for the first quarter of fiscal 2014 was \$6.4 million, or \$0.31 per diluted share, compared to net income of \$6.3 million, or \$0.31 per diluted share, for the first quarter of fiscal 2013. Excluding the impact of restructuring and other charges, net income for the first quarter of fiscal 2014 would have been approximately \$9.4 million, or \$0.46 per diluted share compared to net income of 6.3 million or \$0.31 per diluted share for the comparable period of fiscal 2013.

As of September 30, 2013, the Company's backlog was \$1.0 billion, which was comparable to the amount as of June 30, 2013. During the three months ended September 30, 2013, the Company generated cash flow from operations of \$6.2 million. Capital expenditures for the period totaled \$8.0 million.

Mr. Chopra continued, "Our Security division reported a record 17% topline increase and the growth this year was primarily a result of our turnkey scanning operations. These sales contributed to record first-quarter Security division operating income. These results combined with our substantial sales pipeline make us confident that fiscal 2014 will be an excellent year for our Security division"

Mr. Chopra added, "We are also very pleased with the performance in our Optoelectronics and Manufacturing division, as sales increased 25% over the prior year as our expanded customer base has performed well, which resulted in very strong operating income. We are well positioned for continued success in the Opto division in fiscal 2014."

Mr. Chopra concluded, "Our Healthcare division struggled in the first quarter, as sales decreased \$5.8 million from the same period in the prior year. Nonetheless, we remain optimistic that we will see improvements in the balance of fiscal 2014 as our new products gain traction in existing markets and are introduced into new markets."

#### Fiscal Year 2014 Outlook

Subject to the risk factors detailed in the Safe Harbor section of this press release, the Company is raising its sales guidance for its fiscal 2014 to \$875 million - \$905 million, representing a 9% to 13% increase over fiscal 2013. In addition, the Company announced that it is raising its earnings guidance and expects diluted earnings per share for its fiscal 2014 to increase at a rate of 17% to 23% over fiscal 2013 to \$3.24 - \$3.39 per share, excluding the impact of impairment, restructuring and other non-recurring charges, and the impact of certain tax elections.

#### **Non-GAAP Figures**

Discussion of adjustments to arrive at non-GAAP figures for the three months ended September 30, 2013 is provided to allow for the comparison of underlying earnings, net of restructuring and other non-recurring charges and their related tax benefit, thus providing additional insight into the on-going operations of the Company. Non-GAAP financial measures should not be considered a substitute for, or superior to, measures of financial performance prepared in accordance with GAAP. We believe that these non-GAAP financial measures provide meaningful supplemental information regarding the Company's results primarily because they exclude amounts that we do not view as reflective of ongoing operating results when planning and forecasting and when assessing the performance of the business. We believe that our non-GAAP financial measures also facilitate the comparison of results for current periods and guidance for future periods with results for past periods. Please see the reconciliation of GAAP to non-GAAP net income and earnings per share at the end of this release.

#### **Conference Call Information**

OSI Systems, Inc. will host a conference call and simultaneous webcast over the Internet beginning at 9:00am PT (12:00pm ET), today to discuss its results for the first quarter of fiscal 2014. To listen, please visit the investor relations section of the OSI Systems website, <a href="http://investors.osi-systems.com/index.cfm">http://investors.osi-systems.com/index.cfm</a> and follow the link that will be posted on the front page. A replay of the webcast will be available shortly after the conclusion of the conference call until November 7, 2013. The replay can either be accessed through the Company's website, <a href="https://www.osi-systems.com">www.osi-systems.com</a>, or via telephonic replay by calling 1-888-286-8010 and entering the conference call identification number '32801955' when prompted for the replay code.

#### About OSI Systems, Inc.

OSI Systems, Inc. is a vertically integrated designer and manufacturer of specialized electronic systems and components for critical applications. The Company sells its products in diversified markets, including homeland security, healthcare, defense and aerospace. The Company has more than 35 years of experience in electronics engineering and manufacturing and maintains offices and production facilities in more than a dozen countries. It implements a strategy of expansion by leveraging its electronics and contract manufacturing capabilities into selective end product markets through organic growth and acquisitions. For more information on OSI Systems Inc. or any of its subsidiary companies, visit <a href="https://www.osi-systems.com">www.osi-systems.com</a>. News Filter: OSIS-E

#### **Safe Harbor Statement**

This press release contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995, Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. Forward-looking statements relate to the Company's current expectations, beliefs, projections and similar expressions concerning matters that are not historical facts and are not guarantees of future performance. Forward-looking statements involve uncertainties, risks, assumptions and contingencies, many of which are outside the Company's control and which cause actual results to differ materially from those described in or implied by any forward-looking statement. Such statements include, but are not limited to, information provided regarding expected revenues and earnings in fiscal 2014, sales of recently-introduced products and expectations for the performance of the Company under its agreement with Mexico's tax and customs authority. All forward-looking statements are based on currently available information and speak only as of the date on which they are made. The Company assumes no obligation to update any forward-looking statement made in this press release that becomes untrue because of subsequent events, new information or otherwise, except to the extent it is required to do so in connection with its ongoing requirements under federal securities laws. For a further discussion of these and other factors that could cause the Company's future results to differ materially from any forward-looking statements, see the section entitled "Risk Factors" in the Company's Annual Report on Form 10-K for the fiscal year ended June 30, 2013 and other risks subsequently filed by the Company from time to time with the Securities and Exchange Commission.

#### OSI SYSTEMS, INC. AND SUBSIDIARIES

#### Condensed Consolidated Statements of Operations (in thousands, except per share data) (unaudited)

Three Months Ended September 30.

|   | Septe       | September 30, |         |  |  |  |  |
|---|-------------|---------------|---------|--|--|--|--|
|   | 2012        | 2013          |         |  |  |  |  |
| Revenue                                       | \$ 181,694  | \$            | 206,274 |  |  |  |  |
| Cost of goods sold                            | 120,339     |               | 138,328 |  |  |  |  |
| Gross profit                                  | 61,355      |               | 67,946  |  |  |  |  |
| Operating expenses:                           |             |               |         |  |  |  |  |
| Selling, general and administrative           | 39,925      |               | 42,214  |  |  |  |  |
| Research and development                      | 11,316      |               | 11,020  |  |  |  |  |
| Restructuring and other charges               | <del></del> |               | 4,239   |  |  |  |  |
| Total operating expenses                      | 51,241      |               | 57,473  |  |  |  |  |
| Income from operations                        | 10,114      |               | 10,473  |  |  |  |  |
| Interest and other expense, net               | (1,097)     |               | (1,470) |  |  |  |  |
| Income before income taxes                    | 9,017       |               | 9,003   |  |  |  |  |
| Income tax expense                            | 2,678       |               | 2,609   |  |  |  |  |
| Net income                                    | \$ 6,339    | \$            | 6,394   |  |  |  |  |
| Diluted income per share                      | _ \$ 0.31   | \$            | 0.31    |  |  |  |  |
| Weighted average shares outstanding – diluted | 20,571      |               | 20,620  |  |  |  |  |

#### Consolidated Balance Sheets (in thousands) (unaudited)

|                                       | June    | 30, 2013 | <b>September 30, 2013</b> |         |  |
|---------------------------------------|---------|----------|---------------------------|---------|--|
| Assets                                |         |          |                           |         |  |
| Cash and cash equivalents             | \$      | 34,697   | \$                        | 37,186  |  |
| Accounts receivable, net              |         | 206,817  |                           | 205,283 |  |
| Inventories                           |         | 206,213  |                           | 228,007 |  |
| Other current assets                  |         | 78,972   |                           | 77,151  |  |
| Total current assets                  | <u></u> | 526,699  |                           | 547,627 |  |
| Non-current assets                    |         | 393,097  |                           | 405,155 |  |
| Total Assets                          | \$      | 919,796  | \$                        | 952,782 |  |
| Liabilities and Stockholders' Equity  |         |          |                           |         |  |
| Bank lines of credit                  | \$      | 59,000   | \$                        | 79,000  |  |
| Current portion of long-term debt     |         | 1,797    |                           | 2,956   |  |
| Accounts payable and accrued expenses |         | 123,660  |                           | 125,645 |  |
| Other current liabilities             |         | 96,956   |                           | 98,319  |  |
| Total current liabilities             | <u></u> | 281,413  |                           | 305,920 |  |
| Long-term debt                        |         | 10,673   |                           | 12,273  |  |
| Advances from customers               |         | 75,000   |                           | 68,750  |  |
| Other long-term liabilities           |         | 74,259   |                           | 81,449  |  |
| Total liabilities                     | -       | 441,345  |                           | 468,392 |  |
| Total stockholders' equity            |         | 478,451  |                           | 484,390 |  |
| Total Liabilities and Equity          | \$      | 919,796  | \$                        | 952,782 |  |

# Segment Information (in thousands) (unaudited)

Three Months Ended

|   | September 30, |         |      |         |
|---|---------------|---------|------|---------|
|   | 2012          |         | 2013 |         |
| Revenues – by Segment:  | ·             |         |      |         |
| Security division   | \$            | 82,916  | \$   | 97,153  |
| Healthcare division   |               | 51,581  |      | 45,787  |
| Optoelectronics and Manufacturing division, including intersegment revenues |               | 57,147  |      | 71,311  |
| Intersegment revenues elimination   |               | (9,950) |      | (7,977) |
| Total   | \$            | 181,694 | \$   | 206,274 |
| Operating income (loss) – by Segment:                                       |               |         |      |         |
| Security division (i)   | \$            | 4,465   | \$   | 11,622  |
| Healthcare division (ii)  |               | 3,881   |      | (1,998) |
| Optoelectronics and Manufacturing division (iii)                            |               | 4,833   |      | 4,765   |
| Corporate   |               | (3,249) |      | (4,045) |
| Eliminations  |               | 184     |      | 129     |
| Total   | \$            | 10,114  | \$   | 10,473  |

- (i) Includes restructuring and other charges of \$1.6 million for the three months ended September 30, 2013.
- (ii) Includes restructuring and other charges of \$2.0 for the three months ended September 30, 2013.
- (iii) Includes restructuring and other charges of \$0.6 million for the three months ended September 30, 2013.

#### Reconciliation of GAAP to Non-GAAP (in thousands, except earnings per share data) (unaudited)

|   | Three Months Ended September 30, |       |     |      |            |       |     |      |
|---|----------------------------------|-------|-----|------|------------|-------|-----|------|
|   | 2012                             |       |     |      | 2013       |       |     |      |
|   | Net income                       |       | EPS |      | Net income |       | EPS |      |
| GAAP basis                                  | \$                               | 6,339 | \$  | 0.31 | \$         | 6,394 | \$  | 0.31 |
| Restructuring and other charges, net of tax |                                  |       |     |      |            | 3,011 |     | 0.15 |
| Non-GAAP basis                              | \$                               | 6,339 | \$  | 0.31 | \$         | 9,405 | \$  | 0.46 |

#### CONTACT:

#### OSI Systems, Inc.

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