# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

**WASHINGTON, D.C. 20549** 

## FORM 8-K

#### **CURRENT REPORT**

### PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE ACT OF 1934

DATE OF REPORT (DATE OF EARLIEST EVENT REPORTED): October 28, 2004

OSI SYSTEMS, INC.

(EXACT NAME OF REGISTRANT SPECIFIED IN CHARTER)

CALIFORNIA (STATE OR OTHER JURISDICTION OF INCORPORATION) 000-23125 (COMMISSION FILE NUMBER) 330238801 (IRS EMPLOYER IDENTIFICATION NO.)

12525 Chadron Avenue, Hawthorne, CA (Address of principal executive offices)

90250 (Zip Code)

Registrant's telephone number, including area code: (310) 978-0516

\$N/A\$ (Former name or former address, if changed since last report)

ck the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following isions:
Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

#### Item 2.02. Results of Operations and Financial Condition

On October 28, 2004, OSI Systems, Inc. (the "Company") issued a press release announcing the Company's earnings for the first quarter ended September 30, 2004. A copy of the press release is attached hereto as Exhibit 99.1 and incorporated by reference herein in its entirety.

The information in this report (including Exhibit 99.1) is being furnished pursuant to Item 2.02 and shall not be deemed to be "filed" for purposes of Section 18 of the Securities Exchange Act of 1934 (the "Exchange Act"), or otherwise subject to the liabilities of that section, nor shall it be deemed to be incorporated by reference in any filing under the Securities Act of 1933, as amended (the "Act") or the Exchange Act.

#### Item 7.01. Regulation FD Disclosure.

During an open conference call in connection with the announcement of the Company's earnings for the quarterly period ended September 30, 2004, the Company's Chairman and Chief Executive Officer stated that the Company was considering alternatives for reorganizing the Company, including the possibility of spinning off one or more of its business segments. He also stated that the Company had entered into discussions regarding such possibilities with various investment banks, but that such discussions were preliminary in nature. At this time, no decisions have been made with regard to any reorganization, and there is no assurance that any reorganization will be effected.

The information in this report is being furnished pursuant to Item 7.01 and shall not be deemed to be "filed" for purposes of Section 18 of the Exchange Act, or otherwise subject to the liabilities of that section, nor shall it be deemed to be incorporated by reference in any filing under the Act or the Exchange Act. Additionally, the submission of the report on Form 8-K is not an admission of the materiality of any information in this report that is required to be disclosed solely by Regulations FD.

#### Item 9.01. Financial Statements and Exhibits.

(c) Exhibits.

Exhibit 99.1: Press Release dated October 28, 2004.

#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

## OSI SYSTEMS, INC.

Date: November 3, 2004 By: /s/ Victor Sze

Victor Sze Executive Vice President

## EXHIBIT INDEX

Exhibit
Number
Description
99.1
Press release dated October 28, 2004

#### **For Further Information**

OSI Systems Inc 12525 Chadron Ave Hawthorne CA 90250 (310) 349 2237

**Contact: Jeremy Norton – Director of Investor Relations** 

#### OSI SYSTEMS ANNOUNCES FIRST QUARTER OPERATING RESULTS

- Company exceeds its earnings guidance on \$87.6 million in revenues
- Security Group revenues grow 26% over first quarter of fiscal 2004
- Healthcare Group reports second consecutive profitable quarter

HAWTHORNE, Calif.—(BUSINESS WIRE)—Oct. 28, 2004—OSI Systems, Inc. (Nasdaq:OSIS) today announced its revenues and earnings for the first quarter of fiscal 2005.

The company reported revenues of \$87.6 million for the first quarter of fiscal 2005, an increase of 127% from the \$38.6 million reported for the first quarter of fiscal 2004. Net income for the first quarter of fiscal 2005 was \$1.3 million compared to \$1.3 million for the first quarter of fiscal 2004.

Diluted earnings per share for the first quarter of fiscal 2005 was \$0.08 on 16.6 million shares compared to \$0.09 on 15.0 million shares for the first quarter of fiscal 2004. Diluted earnings per share for the first quarter of fiscal 2005 include the following Spacelabs-related acquisition charges:

- \$0.023 per diluted share after-tax charge for retention bonuses for key Spacelabs personnel that were funded by GE Medical at the time of acquisition. The retention bonuses vest over a two-year period ending October 2005.
- \$0.015 per diluted share after-tax charge for the amortization of intangible and fixed assets recorded in connection with the Spacelabs acquisition. Final resolution of the purchase price could significantly reduce these intangible and fixed assets with a corresponding reduction or elimination of the related amortization. The company expects that the final resolution will decrease the purchase price by an amount between \$7.8 and \$25.9 million.

Excluding these charges, non-GAAP earnings per diluted share is \$0.12.

OSI Chairman and CEO Deepak Chopra said, "We are pleased with the performance of all three of our groups, especially our Security Group. The Security Group achieved 26% revenue growth and operating income growth of 6% while significantly increasing R&D investment compared to first quarter of fiscal 2004. Additionally, our Healthcare Group has been profitable for two consecutive quarters."

For the second quarter of fiscal 2005, the company announces revenue guidance of \$97 to \$99 million, with diluted EPS of \$0.15 to \$0.17 after Spacelabs-related amortization and retention expenses of approximately \$0.04 per share. Excluding these charges, the non-GAAP diluted EPS guidance is \$0.19 to \$0.21 per share. The company maintains its full year revenue guidance of \$392 million.

#### **Security Group**

**Financial Performance:** The Security Group reported revenue of \$29.9 million for the first fiscal quarter of fiscal 2005, an increase of 26% from \$23.8 million for the first quarter of fiscal 2004. Income from operations was \$2.4 million, compared to \$2.2 million for the first quarter of fiscal 2004.

#### **Business Highlights:**

- The increase in Security Group revenue was attributable to increased domestic and international sales of both conventional and large cargo inspection systems.
- Increased R&D investment significantly compared to first quarter of fiscal 2004.
- Security Group backlog up 45% sequentially quarter on quarter from the fourth quarter of fiscal 2004.
- · ARACOR installed the first 'mobile' Eagle X-ray cargo inspection system at the Port of Savannah, GA.

#### **Healthcare Group**

**Financial Performance:** The Healthcare Group reported revenue of \$42.8 million for the first quarter of fiscal 2005, compared to \$3.3 million for the first quarter of fiscal 2004. Income from operations for the first quarter of fiscal 2005 was \$1.1 million before Spacelabs-related amortization and retention expenses of \$0.9 million. This compares to a loss of \$0.3 million for the first quarter of fiscal 2004. The increase in the Healthcare Group revenue and profit is mainly attributable to Spacelabs.

#### **Business Highlights:**

- Promotion of Dave Tilley from COO to President of Spacelabs.
- Successful launch of the new Ultraview SL product line of medical monitors and Intesys Clinical Suite (ICS), a suite of software applications that enables enterprise-wide access to patient data.
- · Formed an alliance with CCSI Inc. enabling Spacelabs to promote the OBix obstetrical data management system.

#### **Optoelectronics & Manufacturing Group**

**Financial Performance:** The Optoelectronics & Manufacturing Group reported external revenue of \$14.9 million for the first quarter of fiscal 2005, an increase of 29%, compared to \$11.6 million for the first quarter of fiscal 2004. Income from operations for the first quarter of fiscal 2005 was \$1.7 million, compared to \$1.3 million for the first quarter of fiscal year 2004.

In addition to external revenue, the Optoelectronics & Manufacturing Group had inter-company sales of \$4.3 million in the first quarter of fiscal 2005, compared to \$2.7 million for the first quarter of fiscal 2004. These inter-company revenues are eliminated in the consolidation.

#### **Business Highlights:**

- Optoelectronics & Manufacturing Group continues to make progress integrating Spacelabs' outsourced manufacturing.
- Strong performance in other Optoelectronic & Manufacturing businesses compensates for continued weakness in the company's defense
  optoelectronic businesses.

OSI Systems, Inc. will webcast the live earnings call over the Internet at 2:30 p.m. PT, today. To listen, please log on <a href="www.fulldisclosure.com">www.fulldisclosure.com</a> and follow the link that will be posted on the front page. A replay of the webcast will be available shortly after the presentation and will be archived on <a href="www.fulldisclosure.com">www.fulldisclosure.com</a>. A telephonic replay of the call will also be available from 5:30 p.m. Pacific Time on October 28 until 5:30 p.m. Pacific Time on October 30. The replay may be accessed by calling 800-633-8284 and entering the conference call identification number 21211465.

#### About OSI Systems, Inc.

OSI Systems, Inc. is a Hawthorne, California based diversified global developer, manufacturer and seller of security and inspection systems, medical monitoring and imaging products, and optoelectronic devices and value added subsystems, as well as engineering and manufacturing services. The company has more than 30 years of experience in electronics engineering and manufacturing and maintains offices and production facilities located in more than a dozen countries. The company implements a strategy of expansion by leveraging its electronics and contract manufacturing capabilities into selective end-product markets through organic growth and acquisitions. For more information on OSI Systems, Inc. or any of its subsidiary companies, visit <a href="https://www.osi-systems.com">www.osi-systems.com</a>.

This press release contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. Such statements include information regarding our expectations, goals or intentions about the future, including, but not limited to, statements regarding future revenues and earnings and a purchase price adjustment related to the Spacelabs acquisition. The actual results may differ materially from those described in or implied by any forward-looking statement. In particular, there can be no assurance that the company will achieve such revenues and earnings growth or that the purchase price adjustment related to the Spacelabs acquisition will remain in line with current expectations.. Other important factors are set forth in our Securities and Exchange Commission filings. All forward-looking statements speak only as of the date made, and we undertake no obliqation to update these forward-looking statements.

# OSI SYSTEMS, INC. AND SUBSIDIARIES **Consolidated Statements of Operations**

(in thousands, except share and per share amounts)

		Three months ended Se			
		2004		2003	
Revenues	\$	87,644	\$	38,645	
Cost of goods sold		53,854		26,079	
Gross profit		33,790		12,566	
Operating expenses:		,			
Selling, general and administrative		24,793		7,521	
Research and development		6,670		2,037	
Restructuring charges		_		1,061	
Management retention bonus		549		_	
Total operating expenses		32,012		10,619	
Income from operations		1,778		1,947	
Interest income		87		304	
Interest expense		(54)		(81)	
Impairment of equity investment				(247)	
Income before provision for income taxes and minority interest		1,811		1,923	
Provision for income taxes		570		583	
Income before minority interest		1,241		1,340	
Minority interest		69		(57)	
Net income	\$	1,310	\$	1,283	
Earnings per share	\$	0.08	\$	0.09	
			_		
Diluted earnings per share	\$	0.08	\$	0.09	
Weighted average shares outstanding		16,237,593	14	4,538,734	
Weighted average shares outstanding -assuming dilution		16,609,329	1,	4,955,733	
Weighted average shares outstanding assuming unuton		10,003,323	_	+,555,755	
Condensed Consolidated Balance Sheets (in thousands)					
(in tilvusunus)	Septer	September 30, 2004		June 30, 2004	
			_		
Cash and cash equivalents	\$	24,629	\$	39,879	
Accounts receivable, net of allowance for doubtful accounts		86,149		85,774	
Inventory		99,467		97,174	
Other current assets		17,332	_	18,062	
Total current assets		227,577		240,889	
Non current assets		91,855		90,912	
Total	\$	319,432	\$	331,801	
			_		
Current portion of long-term debt		1,143		1,798	
Other current liabilities		83,617	_	95,693	
Total current liabilities		84,760		97,491	
Long-term debt		32		32	
Other long term liabilities		6,808		6,727	
Minority interest Shareholders' equity		<u> </u>		69 227,482	
	ф.		<u></u>		
Total	\$	319,432	\$	331,801	

### OSI SYSTEMS, INC. AND SUBSIDIARIES Segment Information (in thousands)

Quarter ended September 30, 2004

		Security Group	Healthcare Group		electronics Group	Corporate	Eliminations		Total
Revenues:									
External	\$	29,943	\$ 42,804	\$	14,897	\$ —	\$		\$87,644
Intercompany					4,265	_		(4,265)	_
• •	<del>-</del>				<u> </u>		_		
Total Revenues	\$	29,943	\$ 42,804	\$	19,162	\$ —	\$	(4,265)	\$87,644
	-						_		
Operating Income	\$	2,359	\$ 235	\$	1,685	\$ (2,364)	\$	(137)	\$ 1,778
	-								
Quarter ended September 30, 2003									
	Quarter ended Septembl	ci 50, 200							
	s	Security Group	Healthcare Group		electronics Group	Corporate	Eli	minations	Total
Revenues:	s	Security	Healthcare			Corporate	Eli	minations	Total
Revenues: External	s	Security	Healthcare			Corporate  \$ —	Eli	minations	Total \$38,645
	s	Security Group	Healthcare Group		Group				
External	s	Security Group	Healthcare Group		11,557	\$ —			\$38,645
External	\$ \$	Security Group	Healthcare Group		11,557	\$ —			\$38,645
External Intercompany	\$ \$	Security Group	Healthcare Group  \$ 3,331	\$	11,557 2,657	\$ <u>_</u>	\$	— (2,657)	\$38,645 —

#### Reconciliation of Non-GAAP Financial Measures in Accordance with SEC Regulation G

OSI Systems reports financial results in accordance with U.S. GAAP, and herein provides some non-GAAP measures. These non-GAAP measures are not in accordance with, nor are they a substitute for, GAAP measures. These non-GAAP measures are intended to supplement the Company's presentation of its financial results that are prepared in accordance with GAAP.

OSI Systems uses the non-GAAP measures presented to evaluate and manage the Company's operations internally. OSI Systems is also providing this information to assist investors in performing financial analysis.

The reconciliation set forth below is provided in accordance with Regulation G and S-K and reconciles the non-GAAP financial measures with the most directly comparable GAAP financial measures.

# Reconciliation of Non-U.S. GAAP Measure to U.S. GAAP Measure (in thousands, except share amounts) Three Months Ended September 30, 2004

		nts after tax naudited	Earnings per s Unaudited	
NET INCOME AFTER TAXES	\$	1,310	\$	0.08
Add:				
Management retention bonuses	\$	379	\$	0.024
Amortization of Intangible and Fixed Assets	\$	244	\$	0.015
ADJUSTED NET INCOME AFTER TAXES	\$	1,933	\$	0.12

Earnings per share amounts are calculated using a weighted average shares outstanding of 16,609,329.